



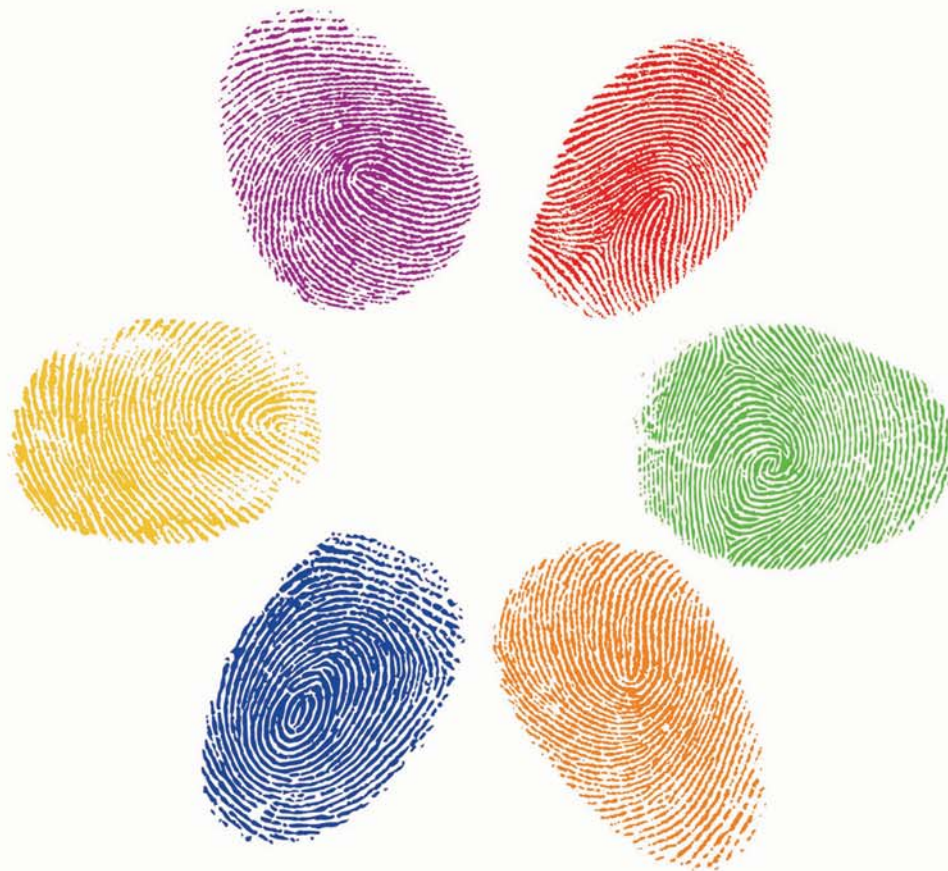
Pakistan-France Business Alliance

A Company set up under section 42 of the Companies Ordinance, 1984
Member of CCI France International, Paris



2nd Trade Performance Awards 2015-16

THE KEY TO PAKISTAN – FRANCE TRADE
MEMBER OF CCI FRANCE INTERNATIONAL, PARIS



creating distinction for health

Human health is a resource for everyday life, not the objective of living. As the world acquires a broader and a refined outlook, human health has never been more imperative. Today, it is more important than ever for us to provide people with effective health solutions that not only help in improving the quality of life, but also to mark a clear distinction in which health gets better for generations to come.

We, at Martin Dow, believe that thumb prints of our team represent our commitment to produce quality products accessible to all, in this changing world.

AMBASSADOR'S Message

Patron in Chief
Pakistan France Business Alliance



Message of H.E. Mme Martine DORANCE, Ambassador of France

It is a great pleasure as well as an honour to be invited a second time to the Trade Performance Awards ceremony organized by the Pakistan-France Business Alliance.

Since I have attended the first edition of this ceremony last year, shortly after having been appointed to Pakistan, I am pleased to witness very encouraging signals concerning the development of economic and trade relations between our two countries.

In 2015, bilateral trade between France and Pakistan has exceeded for the fifth consecutive year the billion Euro threshold, with Pakistani exports to France reaching 738 million Euros and French exports to Pakistan 385 million Euros. The strong growth in Pakistani exports to the EU in general and to France in particular is fueled by the granting at the beginning of 2014 of GSP+ Status to Pakistan, most of its exports entering now the single market free of any duty.

I am highly confident in the future of our trade relationship as some major contracts have recently been awarded to French companies, mainly in the field of power generation. French equipment will be supplied next year to major power plants: Mangla, Haveli, Balloki, as well as to Engro Powergen coal plant. In this way, French companies actively assist the public and private sectors in alleviating the power shortages that Pakistan is experiencing and that are curtailing its growth and investment potential. The first figures available for 2016 continue to show a growing trend in our trade with a 23% growth in French exports to Pakistan and a 5% increase in Pakistani exports to France. Pakistan has now regained its place as France's 2nd partner in South Asia.

France's presence as an investor has also recently strongly grown in Pakistan. As you all know, Total and its local partner Parco have finalized the acquisition of the local American Chevron service station network in a 160 MUSD transaction conducted in July 2015. 45 French companies amongst the largest are now established in Pakistan with assets valued at more than 1 billion USD. They employ almost 5000 staff. Apart from Total/Parco that I have already mentioned, our top investors are ENGIE for power generation, SANOFI-AVENTIS for the production of pharmaceuticals, OBERTHUR, SCHNEIDER-ELECTRIC and ALCATEL-LUCENT. The value of FDI stock held by Pakistani companies in France is still low. It is estimated by the Central Bank of France to amount to 9.5 million Euros. This figure is bound to increase sharply with the recent takeover of two pharmaceutical laboratories in France by the Pakistani group Martin Dow, a sign that France's attractiveness for foreign investors is far from fading.

France has also stood on the side of Pakistan with the strong development of AFD (French Development Agency) presence in this country. AFD is intending to triple the amount of its commitments to Pakistan from a yearly average of 50 million Euros to 150-200 million Euros by diversifying the sectors that it is financing: power generation and transmission, water and sanitation and budget assistance.

The end of this year has been marked by a major milestone with Mr Ishaq Dar's visit to France, the first visit at this level since 2011. Following the meetings he held with French authorities, it has been decided that the Pakistan-France Administrative, Economic and Trade Committee would be upgraded to a Joint Ministerial Commission, a clear sign of our mutual interest in developing economic relations. Following this decision, the beginning of 2017 should see the visit to Pakistan of the French Minister of Economy and Finance, Mr Michel SAPIN. The resumption of high level bilateral visits will definitely open a new chapter in our economic partnership and literally boost our economic relations, opening new opportunities to French companies in Pakistan and also to Pakistani companies, especially to the members of the PFBA.

In the next coming months, the Embassy of France will continue to work closely with the Alliance with a view to translating into concrete achievements the impetus already given at the political level.

I thank the PFBA and its President for their unwavering support in the development of France-Pakistan economic relations. As you see, we shall have many opportunities in the coming year to convene and work together.



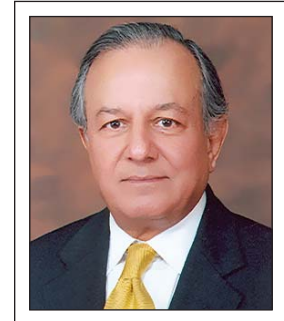
Pakistan-France **Business Alliance**

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*Congratulates the Award Recipients
for their Achievement at the
2nd Pakistan France
Trade Performance Award
(2015/2016) Event*

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CHAIRMAN/CEO's Message



Jamil Hamdani
Chairman/CEO
Pakistan France Business Alliance

I welcome you to the 2nd PFBA Trade Award Ceremony. In 2014 the PFBA was registered with the Securities and Exchange Commission of Pakistan as a business entity; it was thus mandatory, as per SECP requirements, to label last year's Awards event as the 1st. Hence today's Trade Award Ceremony is the 2nd. In reality it is the 12th.

While congratulating our exporters and importers for the services they are rendering to the economy of this country, I need to sound a note of alarm. According to the foreign trade figures of Pakistan for the fiscal year 2015-16 released by the State Bank; the external trade of Pakistan has registered a fall for the second consecutive year. During the Fiscal Year under review, our external trade fell by 4.4% in value terms after registering a drop of 2% in 2014-15. Our total exports fell by 8.6% in 2015-16 as compared to the previous fiscal exercise. It is the weakest export performance since 8 years. Our imports also dropped albeit by a lesser margin of 2%.

Although the European Union continues to be the leading buyer of Pakistani products, its share dropped by 2% after an increase of 4.9% in the previous fiscal year on the back of granting of GSP + status to Pakistan in January 2014. France, which was our 18th supplier on international scale in 2014-15, has now fallen to 22nd position. French exports to Pakistan registered a drop of 10.7%, while our exports to France came down by 14.7 %. Our total bilateral trade with France has fallen below the psychological threshold of one billion dollars for the first time in four years. It was only 810 million USD during the fiscal year 2015-16. In comparison, the German exports to Pakistan increased by 20.8% during the same period.

The overall export performance of the country is disturbing and this needs to be addressed on fast track. This situation is all the more concerning as in its 'Strategic Trade Policy Framework 2015- 2016', the Ministry of Commerce set an ambitious target of 35 billion USD of exports against the actual result of only 22 billion USD.

It needs to be re-emphasized that Pakistan needs to diversify its trade with France and go beyond the traditional mix of textile, leather, sports goods and surgical instruments and move towards value added and innovative products. On the other hand, French companies also need to tap the opportunities in such high potential sectors as dairy, water and drainage, solid waste management and urban mass transport. All this will remain a pious wish unless concerted efforts are made and implemented to improve our bilateral trade and at least regain the previous levels.

We need to multiply our efforts for tapping two-way trade opportunities by exploring new avenues for building ties with French companies.

I once again congratulate all trophy winners in the various categories while reiterating the need to double our efforts to increase the two way trade with France.

SERVING THE NATION WITH TOTAL SOLUTIONS!



Our network of TOTAL PARCO stations is constantly expanding and evolving to ensure that we are present across the country to serve all our customers with our superior quality of products and services, securing our reputation as one of the largest and fastest growing oil marketing companies in Pakistan!

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 www.facebook.com/TotalPakistan



Energizing life. Every day



ECONOMIC & COMMERCIAL COUNSELLOR'S Message

Message of Mr. Philippe Fouet, Economic & Commercial Counsellor, Head of the Department of Economic Affairs of the French Embassy in Pakistan.



It is an honour to introduce myself to the distinguished members of the PFBA and their distinguished guests on the occasion of the 2nd Trade Performance Awards ceremony. I know that the Alliance is not sparing any effort to contribute to the development of relations between Pakistan and France.

I have recently been appointment to Pakistan and look forward to interacting with the vibrant business community in this country with a view to providing my contribution to the further development of our bilateral economic and trade relations.

Economic relations between Pakistan and France have been developing at a relatively steady pace but remain well below the potential offered by the Pakistani economy, the 40th largest in the world and behind the position of France's main competitors in Pakistan:

- Our bilateral trade only passed the 1 billion EUR threshold in 2015. Pakistan ranks today as France's 2nd partner in South Asia and France as Pakistan's 20th supplier only. Notwithstanding their limited level, our bilateral trade shows encouraging signs, with a 11.3% growth registered during the first half of this year. Perspectives are promising in various sectors such as water treatment and distribution, space, power and services, inter alia.
- French companies, amongst the largest ones, also have a longstanding and strong presence in Pakistan. Their investments can be estimated at more than 1 billion EUR and encompass various areas (power, transport, construction, environment, pharmacy, defence, consumer goods and services).

During my stay in Pakistan, I will strive to focus my action on the following priorities:

- develop bilateral economic visits and elevate the level of our Joint Commission ; the visit to France last September of H.E. Mr Ishaq Dar, Minister of Finance, the first bilateral visit at such a high level in five years, constitutes a good sign and an opportunity to boost relations and understanding between our two countries;
- facilitate the provision and use of French financial instruments;
- foster the participation of French companies to projects financed by the China Pakistan Economic Corridor and by multilateral or international organisations (AsDB, AIIC, World Bank, etc.);
- push for the strengthening, ideally in Karachi, of France's official trade presence;
- promote the attractiveness of France in terms of investment, as illustrated by the recent takeover by Martin Dow of two pharmaceutical factories in France

I know that I will need the support of the PFBA and of all of its members in this task.
I also know that I can count on all on you!

BOARD OF Directors

Patron In Chief

H.E. MME Martine Dorance



Chairman/CEO

Jamil Hamdani



Vice Chairman

Saeed Allawala



Director (Finance)

Riaz Siddiqui



Director

Anis Khan



Director

Tariq Wajid



Director

Shaukat Hassan



Director

Abdul Basit



BOARD OF Directors

Director

Intesar Siddiqui



Honorary Director

François Dall'Orso

Consul General of France



Honorary Director

Philippe Fouet

Head of The French Economic Dept



Awardees

HOME TEXTILE CATEGORY

1st Prize

Mr. Muhammad Ali Tabba
CEO

YUNUS TEXTILE MILLS LIMITED (YTML)

Yunus Textile Mills started operations in 1998, on the basis of advanced technical support, strong infrastructure, and quality human resource. Over a short period of time, we have secured a prominent position as an export oriented company. Yunus Textile Mills Limited is a vertically integrated textile mill located in Karachi, Pakistan. We have an annual fabric production capacity of 10 million meters per month, which makes us the largest exporter of Home Textile Products from Pakistan. In addition to manufacturing Yunus Textile Mills also provides its customers design and distribution services through offices located USA and France. We have big variety of bedding, comforters, curtain, draperies, cushions and pillows, Kids zone, duvet cover sets, and sheet sets available. At present, Yunus Textile Mills Supplies directly to majority of private and leading retail brands.

BUYING AGENTS (TEXTILE) CATEGORY

1st Prize

Mr. Ayaz Thaver
Proprietor

GIA EXPORT MARKETING SERVICE (PVT.) LTD.

Export is the life line for the country's economy. Exporters need extra support to market their products. Specially medium size exporters who use their own capital for their projects. These are the efficient private enterprises whom GIA Export Marketing Service (Pvt) Ltd. is helping to procure export business all round the year. These entrepreneurs comprise the back bone of export business. GIA therefore focuses and targets them in all possible manner that they continue with their production and gain maximum efficiency.

PHARMACEUTICAL CATEGORY

1st Prize

Mr. Tariq Wajid
Managing Director & CEO

MARTIN DOW LIMITED

Founded in 1995, Martin Dow is one of the leading pharmaceutical organizations in Pakistan.

Martin Dow Pakistan aspires to be the most admired pharmaceutical company and the fastest growing. Martin Dow takes pride in being a partner of choice for some of the globally reputable companies including Biocodex of France. With its state-of-the-art and cGMP compliant manufacturing facility in Pakistan, Martin Dow today markets more than 60 brands and has more than 1,100 employees. Martin Dow is in compliance with ISO Health Safety and Environment Standards (HSE) to prevent and reduce pollution, avoid accidents and conserve resources.

SPECIALIZED NUTRITION PRODUCTS CATEGORY

1st Prize

Dr. Tasmia Abeer Billoo
Director & Head – Pharmacovigilance

SIND MEDICAL STORES – PAKISTAN

SMS Pakistan is a healthcare company with excellent market rapport and experience spanning over six decades. SMS offers extensive portfolio and myriad products range in **Biologicals, Clinical Diagnostics, Blood Banking, Hospital Equipments, Nutrition, Industrial, Homeopathy & Veterinary Health.**

SMS represents renowned French & other multinational companies with its Pan Pakistan office network, state-of-the-art facilities, Biomedical & Software Engineering support and dynamic workforce.

SURGICAL GOODS CATEGORY

1st Prize

Mr. Babar Iqbal
Chief Executive

ELMED INSTRUMENTS

Inheriting over a century of remarkable manufacturing experience, ELMED is a market leader in surgical industry and a main exporter of Quality Surgical Instruments to France. Building upon the strength of skilful manpower, state of the art technology and Modern Quality Management System, ELMED has earned the trust of its customers globally for its Quality, Services & Reliability.

Awardees

CHEMICALS CATEGORY

1st Prize

Mr. Mohammad Ibrahim

Proprietor

S.I. CHEMICALS

S.I. Chemicals has been involved in Chemicals, Consumables & Machinery for wide range of products & applications, more focus on Printing & Packaging fields.

S.I. Chemicals represent world renowned companies and achieved reputation & be in business over last 20 years.

Major application areas are Printing & Packaging, Oil & Gas, Cosmetics, Adhesive & rubber industries plus.

DIAGNOSTIC & LAB. EQUIPMENT CATEGORY

1st Prize

Dr. Tasmia Abeer Billoo

Director & Head – Pharmacovigilance

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1st Prize

Mr. Zafar Mahmood

CEO

GLOBAL MARKETING SERVICES

Global Marketing Services (GMS): a company of international group: vi Sole group of companies; is the leading IVD & medical devices Company of Pakistan.

GMS focusing; laboratory, research, life sciences, blood banking, hematology, medical devices, hospital supplies and pharmaceuticals.

GMS has implemented modern management practices, ERP (SAP) software, and GO green policy.

GMS is among very few companies who have ISO 9001-2015 certification & following Good Distribution Practice in total process & operation.

GMS aims to lead the market through continue improvement in quality products, supplies & services to our valued customers across the region.

OIL & GAS CATEGORY

1st Prize

Mr. Shaukat Hassan

Managing Director

MAS ASSOCIATES

"MAS associates has been in the forefront of Oil and Gas industry in Pakistan for almost 40 years. MAS, with their associates in France have launched many new innovative products which have contributed immensely to both drilling and production sectors".

ENGINEERING CATEGORY

1st Prize

Mr. Omar Faruque

Managing Director

GREAVES PAKISTAN (PVT) LIMITED.

Greaves Pakistan (Pvt) Limited, established in 1859, is one of Pakistan's leading and well-diversified engineering companies. The Company's core competencies are in Sales, Service, and After Sales Support for Diesel/ Gas/ Petrol Generating Sets, Uninterruptible Power Solutions, Air compressors, Elevators, Petrol Dispensers, Steam Tribunals and Earth Moving, Construction Equipments & Solar Solutions.

INFORMATION TECHNOLOGY CATEGORY

1st Prize

Mr. Riaz Siddiqui

Managing Director

INFOTEL PAKISTAN (PVT) LIMITED

InfoTel, one of Pakistan's leading provider of Security Solution to businesses across a wide range of industry sector, including banking, government, technology, secure electronic payment & mobile. With 15 years of experience InfoTel provide systems for e-banking, PKI, ID & e-Passport, card issuing, advance key management and managed

Awardees

cryptography through best-of-breed security software/hardware and services.

HOSPITAL EQUIPMENT CATEGORY

1st Prize

Dr. Tasmia Abeer Billoo
Director & Head – Pharmacovigilance
SIND MEDICAL STORES – PAKISTAN

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SHIPPING & FREIGHT FORWARDERS CATEGORY

1st Prize

Mr. Muhammad Imran Bawani
Chief Executive Officer
CMA CGM PAKISTAN

CMA CGM is the world's third largest container line headquartered in Marseille, France. It is the leading worldwide shipping group.

CMA CGM has recently acquired NOL Group representing American President Line (APL) which is the world's fifth largest container transport and shipping company.

CMA has representation in Pakistan for over 28 years and is amongst the most prominent and leading lines in Pakistan.

TELECOM EQUIPMENT & SERVICES CATEGORY

1st Prize

Mr. Munawar Baig
CFO/ Director
OBERTHUR TECHNOLOGIES PAKISTAN (PVT.) LTD.
Oberthur Technologies is a major player in the payment market. A leading supplier of VISA® and Master Card .more than 1.5billion EMV cards

delivered worldwide. Trusted partner of over 2000 banks.

Expert in NFC, mobile money, wallet management and authentication. Full suite of certified payments applets.

TRAVEL & OUTDOOR PRODUCTS

1st Prize

Mr. Shabbir A. Hazari
COO

AL-HATIM IMPEX

Al-Hatim Impex is an importer, distributor and representative of various brands in Pakistan. The portfolio is diversified from chemical, industrial, to outdoor, travelling and household. Under the umbrella of "Travel & Outdoor" Al-Hatim Impex represents Delsey, Kipling, and Wildcraft in Pakistan. Al-Hatim Impex also runs retail operations offering a multi-brand Luggage and Travel Accessories outlet with the name of "Companion- The Journey Begins Here".

LIVESTOCK CATEGORY

1st Prize

Mr. Abdul Basit
Chairman
GRAND PARENT POULTRY

"Grand Parent Poultry (Pvt) Ltd (GPP) is operating Grand Parent Farms/Hatchery project in collaboration with Hubbard SAS France, in Pakistan since 1989. GPP is leading producer of poultry meat producing parent stock in Pakistan. Presently it's enjoying major share in said poultry productions in Pakistan."

VETERINARY PHARMA CATEGORY

1st Prize

Dr. Ghulam Mahboob
Managing Director
SAADAT INTERNATIONAL

We are dealing in the animal health care products since 1989. Our products range composed of Veterinary vaccines, pharmaceuticals, nutritional, feed additives & Disinfectants.

M/S. Saadat International is representing M/S Merial France, (Veterinary Vaccines, Pharmaceuticals & Nutritional products) & M/S. Huvepharma (Feed additives products).

Awardees

INDUSTRIAL SAFETY PRODUCTS CATEGORY

1st Prize

Mr. Rana Abdul Mannan
Chief Executive

ATLAS EXPORTS (PVT) LTD

Atlas Exports (PVT) LTD was established in 2000 has been a front line exporter of industrial safety products to France and other European countries. Their vast experience in leather and textile fields with professional team make it possible to achieve this land mark The company is selling its products to all major companies in France. The company is also diversify in the business of agriculture and food products.

COSMETIC & CONSUMER GOODS CATEGORY

1st Prize

Mr. Ameer Riaz
CHIEF EXECUTIVE OFFICER

TARSEEL PVT LTD

Tarseel (Pvt) Ltd is a leading FMCG distribution company providing high quality range of brands to consumers through modern retail outlets. The company has transcended beyond the conventional distribution model to be a one window operation. From importing to distribution at retail outlets, Tarseel takes care of providing warehouse/storage support as well as marketing and trade support to brands. TARSEEL has exclusive import rights to leading brands such as **Energizer, Spontex, Astonish and Huggies** among others. Covering a footprint of more than 25 major cities across Pakistan through direct and distribution partnerships, Tarseel serves as a perfect launching pad for local and international FMCG brands.



YUNUS

TEXTILES FOR LIFE



LET YOUR CUSTOMERS BRING HOME THE COMFORT

Largest Home Textile Exporter of Pakistan

BED AND COMFORTERS
CURTAIN AND DRAPERIES
CUSHIONS AND PILLOWS
KIDS ZONE
DUVET COVER SETS
SHEET SETS



COMPANY Profile

PAKISTAN FRANCE BUSINESS ALLIANCE

Yunus Textile Mills Limited

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m-ali@yunustextile.com
URL: <http://www.yunustextile.com/>



Contact Person

Mr. Muhammad Ali Tabba
Chief Executive Officer

Profile

We are a growing company, part of a big group. In spite of growth in size, resources, and years; we still promise eagerness, creativity, and energy of a newly established company. Yunus Textile Mills started operations in 1998, on the basis of advanced technical support, strong infrastructure, and quality human resource. Over a short period of time, we have secured a prominent position as an export oriented company. The sales volume of our export deliveries exceeds 99.9 percent of entire sales.

In Pakistan, the textile industry is the sector holding maximum weight in the economy. Our role began in 1962 when Yunus Brother Group set up a yarn and fabric business house; the group soon became one of the largest conglomerates in Pakistan. Yunus Brothers Group, with investments in Textiles, Cement, Construction, Real Estate, Energy, and Commodity trading business has an annual turnover which exceeds US \$ 1.5 billion. Being a part of Yunus Brother Group, Yunus Textile Mills is ambitious for contributing to the sustainable growth of the Pakistani textile industry. In a short frame of time, the company has transformed from a supplier of basic bedding products to a world renowned supplier and largest exporter of Home Textile Products in Pakistan to top tier retailers and brands across the United States and Europe.

As a company, our growth is much dependent on the advance technical knowledge, production modernization, and extraordinary customer care. We are continuously researching to identify effective production procedures and improving the efficiency of existing processes. We have automated systems to enhance the performance of overall production and service units. These systems contribute to improving the labor efficiency, product quality, and increasing production volume.

Weaving

Yunus Textile Mills Limited has the most advanced weaving production facilities, having a production capacity of approximately 3.3 million meters per month. We have hired highly qualified professionals able to supervise skilled workers and operate the facility. The setup has 254 modern weaving machines supported by cutting-edge back process machines.

Processing

It is the backbone of Yunus Textile Mills Limited With an installed capacity of around 9 million meters per month; Yunus Textile Mills Limited looks forward on its journey to be the best. From pre-treatment to finishing the entire process is aimed at adding value and creating a product that is tailored to meet customer needs.

Stitching

Yunus Textile Mills Limited stitching machines are highly automated, these machines are able to detect cloth, automatically spread out and cut through. Equipped with necessary high-speed precision stitching machines, our trained workforce molds fabrics into different sizes and shapes for varying requirements across diverse markets. Yunus Textile Mills Limited has a capacity of 10 million meters per month and is involved in stitching fabrics manually through skilled workers and unparalleled automated machines, enhancing quality at every stage of stitching.

Every year, we are moving towards constant improvement to fulfill the expectations of society. It is our ethical standard that forces us to be more transparent and open in the way we perform our business activities.



GIA

Export Marketing Service (Pvt.) Ltd.

the thread that binds



SERVICES

GIA conducts quality control according to prescribed systems



PRODUCT RANGE

Ladies, Men,
Children wear, Denims,
T-shirts,
Trousers, Bermudas,
Sweat shirts,
Polo shirts, Nightwear,
Leather garments,
Sportswear,
Home textiles

EXPERTISE IN MANUFACTURING

Denim, Knitted fabrics,
Jersey, Fleece, Interlock,
Rib, Waffle, Terry,
Pique, Lycra, Twill,
canvas, corduroy,
micro fiber,
quick dry fabric,
& ultra-violet resistant fabric



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COMPANY Profile

PAKISTAN FRANCE BUSINESS ALLIANCE

GIA EXPORT MARKETING SERVICE (PVT). LTD.

Contact Information GIA Export Marketing Service (Pvt). Ltd.
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Email : thaver@gia1.com
Web: www.gia.com.pk
www.gia-textile.com



Contact Person Mr. Ayaz Thaver
Managing Director

Profile GIA Export Marketing Service (Pvt). Ltd. is the first textile based organization to be ISO certified in Pakistan. Our focus is to market and promote textile products to Europe, USA, the Pacific Region and the Middle East. We assure the quality of the products, research, develop and design. All these activities are well defined and documented according to our sophisticated automated quality management system.

GIA Group comprises of two companies:
GIA Export Marketing Service (Pvt). Ltd.
GIA Associates (Pvt) Ltd.

Both are involved in 100% exports to Europe and USA. We are working with French companies since 22 years. The products being exported are:

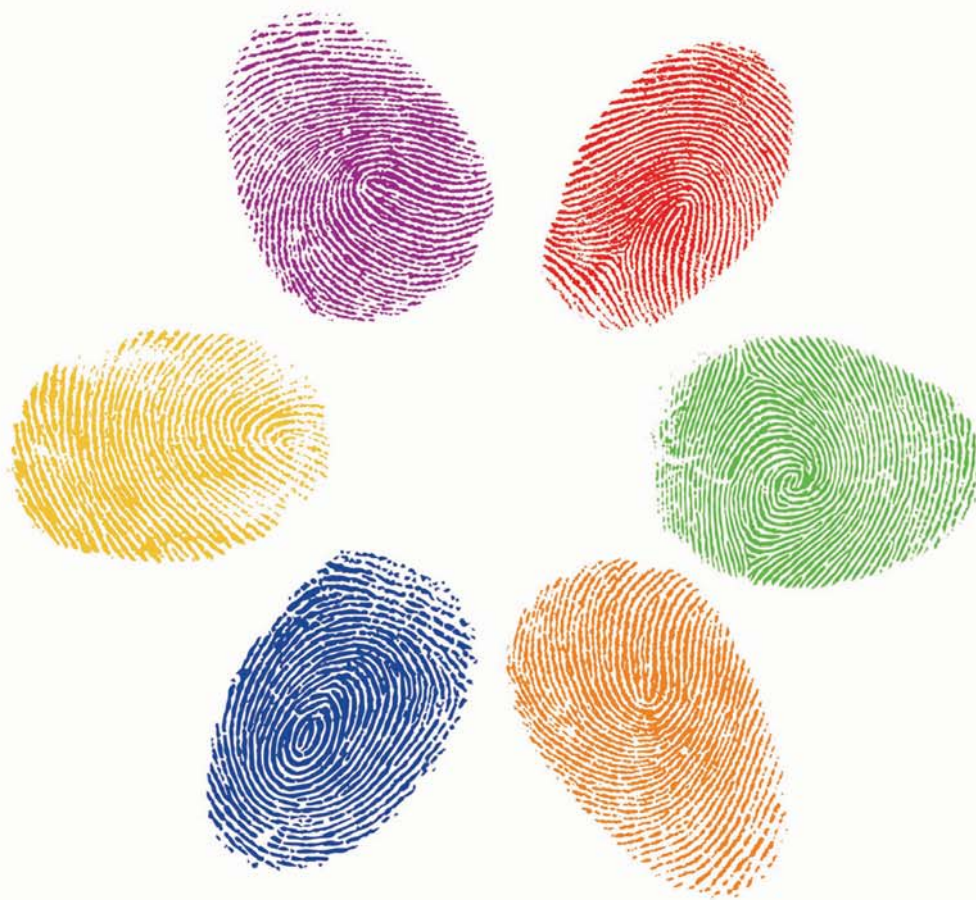
Apparel Mens & Ladies woven, knitted and leather garments, for Spring/Summer and Autumn/Winter seasons.

**Hometextiles
Bedlinen** All types of bedlinen printed and plain colours different fabrics, (fine cotton and polyesterblends) Sofa covers, Curtains.

Towels Jacquard woven, Plain dyed towels, Beach towels, Napkins, and Bathrobes

We visit the Buyers two to three times a year . Also we receive guests (buyers) twice a year who come to see the new collections we prepare for them They also visit the factories.They (the buyers) have a goodwill developed for Pakistan over these years, and consider the Pakistan market very flexible and offering great service as compared to our big competitor namely China.

GIA participates in trade fairs regularly.
Frankfurt Heimtextil from 1976 till 2016



creating distinction for health

Human health is a resource for everyday life, not the objective of living. As the world acquires a broader and a refined outlook, human health has never been more imperative. Today, it is more important than ever for us to provide people with effective health solutions that not only help in improving the quality of life, but also to mark a clear distinction in which health gets better for generations to come.

We, at Martin Dow, believe that thumb prints of our team represent our commitment to produce quality products accessible to all, in this changing world.

PAKISTAN FRANCE BUSINESS ALLIANCE

MARTIN DOW LIMITED

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Fax : +92 21 350 605 41
URL : www.martindow.com
Email : tariq.wajid@martindow.com



Contact Person Mr. Tariq Wajid
Managing Director & CEO

PROFILE

Founded in 1995, Martin Dow is one of the leading pharmaceutical organizations in Pakistan. Martin Dow Pakistan aspires to be the most admired pharmaceutical company and the fastest growing. Martin Dow takes pride in being a partner of choice for some of the globally reputable companies including Biocodex, France. With its state-of-the-art and cGMP compliant manufacturing facility in Pakistan, Martin Dow today markets more than 60 brands and has more than 1,100 employees.

Martin Dow has continued to focus towards the development of the company and is incessantly endeavoring to enter into new markets offering quality centric medicines and services to a larger segment of population. The manufacturing facility is in compliance with ISO Health Safety and Environment (HSE) Standards to cater waste disposal, reduce pollution, avoid accidents and conserve resources.

Corporate Social Responsibility is one of its core values. Martin Dow believes in nurturing society and developing sustainable business with a positive impact. The key deliverables are focused on health and education. Martin Dow is based on a completely integrated manufacturing and marketing organization leveraged by a professional management team headed by the Managing Director and CEO Mr. Tariq Wajid. A person of multi-dimensional capabilities, Mr. Wajid had the honour of being appointed as "Chevalier de l'Ordre National du Mérite" (Knight of the National Order of Merit) by the then President of the Republic of France, Mr. Nicolas Sarkozy. The award was bestowed upon Mr. Wajid for his remarkable contributions, exemplary management, leadership and a keen vision in enhancing economic relations between France and Pakistan.

STRATEGIC PARTNERS

Martin Dow has sustained relationships with its licensee and strategic partners. These are Biocodex (France), F. Hoffmann-La Roche Limited (Switzerland), Meda Pharma GmbH (Sweden), Riemser Pharma GmbH (Germany) and Teijin Pharma Limited (Japan).

Biocodex is an independent multinational pharmaceutical company, based in France, founded in 1953. The initial focus was Gastroenterology, specifically discovery of a unique probiotic, called *Saccharomyces Boulardii*. Biocodex has partnered with healthcare professionals for 60 years, with the mission of developing meaningful solutions to today's challenging healthcare problems. Martin Dow, as partner of Biocodex, has acquired the commercial rights for the research brand Enflor.

AWARDS

- Received 13th Annual Environment Excellence Award by National Forum for Environment & Health in 2016
- Awarded First position within Pharmaceutical category in Pakistan France Trade Award ceremony in 2015
- Recognized as a Global Growth Company (GGC) of the World Economic Forum. Martin Dow is not only the first pharmaceutical company but also the first company from the entire Healthcare Sector of Pakistan to achieve this honor in 2013



Sind Medical Stores

Clinical Diagnostics,
and Blood Banking...
our services, your solutions

DIAGNOSTIC
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SURGICAL
HOMEOPATHY
INDUSTRIAL
NUTRITION

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Fully Automated Blood Grouping System - IH 1000

BioRad Laboratories <> IMMUNOHEMATOLOGY



Easy Access Design

Integrated Sample Preparation Table

Real Stand-Alone System

The Complete Solution for Safe Transfusion

- ID-Micro Typing System
- Microplate Techniques
- Conventional Techniques
- Hemostasis Products
- Automation
- Software
- Special Reagents

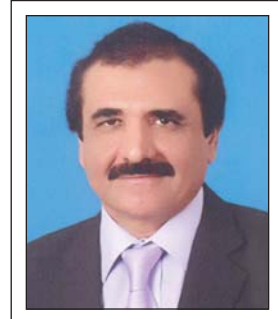
PAKISTAN FRANCE BUSINESS ALLIANCE

HOSPITAL SERVICES & SALES PAKISTAN

Contact Information

Marketing Office

13-C Annexe, Block 6, PECHS, Shahrah-e-Faisal,
Karachi – 75400
Tel: +92-21-3423 0759
Fax: +92-21-3453 8792
Email: hssintl@cyber.net.pk
URL: www.hsspakistan.com



Contact Person

M. Younus Billoo
Managing Director

Profile

HSS-Pakistan is a Healthcare Company and having experience over two decades. HSS-Pakistan is currently focusing on catering high quality products having WHO Pre-qualification with affordable prices both for Public & Private markets.

HSS-Pakistan is representing World renowned companies including **Serum Institute of India, Bharat Biotech International Limited, Wuxi Yushou Medical Appliances Co. Ltd, Guangdong Haiou Medical Apparatus Stocks Co. Ltd.** and many more in the domain of Biologicals and Surgical disposables.

HSS-Pakistan is not only having sufficient financial position but also having strong & dynamic professional team, to provide best possible services & products to target markets in a timely manner.

HSS-Pakistan covers entire Pakistan territories, effectively, with its Pan Pakistan office network including head office in Karachi and branches' network in all major cities of Pakistan.

Area of Interest

1. Blood Banking and Diagnostics – Innovative Modalities.
2. Hospital Equipments
3. Biotech Products
4. Vaccines
5. Anti Cancers
6. Poultry Vaccines
7. Technology Transfer / Joint Ventures
8. Surgical Disposable
9. Products for Health and Food Industry

ELMED

INSTRUMENTS

Quality - Reliability - Service

With a Manufacturing experience of more than 100 years Elmed Instruments was established in 1994 and today is a leading name in the Surgical Industry. Building upon the strength of its highly skilled workers, by being responsive to the feedback from its clients and with their technical assistance, Elmed was able to achieve its target from the very first year. This has become a tradition at the company and in a short span of time, the name Elmed has come to be known worldwide as a symbol of QUALITY, RELIABILITY and SERVICE. We can say with some satisfaction that we have been successful in achieving our targets.

Elmed currently operates from its premises on the outskirts of Sialkot city with a covered area of around 200,000sq ft. With a skilled work force of 800 and up dated machinery, Elmed has the capacity to manufacture the most sophisticated instruments and it has been successful in catering to the needs of its valued clients all over the world.

For complete compliance with our customers and international standards, we at Elmed import all raw materials and stainless steel from Europe and Japan, in the required grades necessary for the production of different types of surgical instruments.

FDA Approved Registration # 9614062

Elmed Instruments (Pvt)Ltd. is FDA approved and on attachment B under the FDA registration # 9614062

Japanese Accreditation Certificate of Foreign Medical Device Manufacturer
Number of Accreditation: BG 12400024



COMPANY Profile

PAKISTAN FRANCE BUSINESS ALLIANCE

ELMED INSTRUMENTS (PVT) LTD.

Contact Information

Head office
P.O. Box. 1656
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Tel: +92-52 355 2944
Fax: +92-52 355 7730
E-mail: info@elmedinstruments.com
Web: www.elmedinst.com



Contact Person

Babar Iqbal
Chief Executive Officer

Quality - Reliability - Service

The history of ELMED INSTRUMENTS dates back to 1908 when the grandfather of the ELMED team, Mr Muhammad Fazal Elahi, founded M. F. Elahi & Co. (E.P) Pvt. Ltd. The company soon became well known throughout the surgical industry worldwide due to its high quality products. ELMED was established in 1994 as an offshoot of this pioneering company.

Building upon the strength of its highly skilled workers, by being responsive to feedback from its clients and with their technical assistance, ELMED was able to achieve its target from the very first year. This has become a tradition at the company and in a short span of time, the name ELMED has come to be known worldwide as a symbol of quality, reliability and service. We can say with some satisfaction that we have been successful in achieving our targets.

ELMED currently operates from its premises on the outskirts of Sialkot city with a covered area of around 125,000 sq ft. With a skilled work force of 550 and updated machinery, ELMED has the capacity to manufacture the most sophisticated instruments and it has been successful in catering to the needs of its valued clients all over the world.

For complete compliance with our customers' and international standards, we at ELMED import all our stainless steel from Europe and Japan, in the required grades necessary for the production of different types of surgical instruments. ELMED is also fully equipped with the most modern and up-to-date machinery in order to achieve the highest possible quality.


Founding year: 1994

Certifications:

- *ISO 9001:2008 Certified
- *ISO 13485:2003
- *FDA Approved
- *CE

Range of Products:

- *General Surgery
- *Dental
- *Orthopaedics
- *Cardiovascular
- *Plastic Surgery
- *Neurology
- *Gynaecology
- *Ophthalmology
- *ENT



● 25 year history of research & innovation

● Dedicated to preventing & treating malnutrition in developing countries

● Leading UNICEF Supplier

○ Innovative Products

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Ready-to-Use Therapeutic Food (RUTF) for infants

plumpy mum[™]

Ready-to-Use Supplementary Food (RUSF) for mothers

plumpy sup[®]
supplementary

Ready-to-Use Supplementary Food (RUSF) for children



nutributter[®]

Lipid-based Nutrient Supplement (LNS Small Quantity) for infants



Mum[™]

Lipid-based Nutrient Supplement (LNS Small Quantity) for mothers

F-100 Therapeutic milk

F-75 Therapeutic milk



Sind Medical Stores
www.sms-pakistan.com



Nutritional autonomy for all

Normandy France

PAKISTAN FRANCE BUSINESS ALLIANCE

SIND MEDICAL STORES PAKISTAN

Contact Information

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URL: www.sms-pakistan.com



Contact Person

Dr. Tasmia Abeer Billoo
Director & Head – Pharmacovigilance

Profile

SMS-Pakistan is leading national healthcare organization with excellent market rapport and experience spanning over six decades. Being national organization the prime focus has always been on catering the right balance between quality and affordability to respective market segments.

As a diversified healthcare group, SMS covers both human and animal health by representing renowned French and other multinational healthcare companies including **AliFax, Melet Schloesing laboratoires, Interscience, Nutriset, Biorad, Smurfit Kappa, Demetech, and many more**, with extensive portfolio and myriad products range in:

1. **Biologicals**
2. **Diagnostics**
3. **Industrial**
4. **Nutrition**
5. **Surgical Consumables and Equipments**
6. **Homoeopathy Medicine**
7. **Veterinary Products**

SMS holds a strong financial and marketing position with its dynamic and professional team, well poised for the management of its dynamic and expanding business divisions.

SMS covers entire Pakistan territories, effectively, with its Pan Pakistan office network including head office in Karachi and branches' network in all major cities of Pakistan.

Area of Interest

1. **Blood Banking and Diagnostics – Innovative Modalities.**
2. **Hospital Equipments**
3. **Biotech Products**
4. **Vaccines**
5. **Anti Cancers**
6. **Poultry Vaccines**
7. **Technology Transfer / Joint Ventures**
8. **Surgical Disposable**
9. **Products for Health and Food Industry**

Awards

Received 08 distinction awards from Pakistan France Business Alliance (PFBA) in 2003, 2006, 2007, 2009, 2010, 2011, 2012, 2013, 2014 & 2015 for the extra ordinary dynamism and par excellence performance.



BioFire, USA

Film Array®

Multiplex PCR system for fast and accurate molecular diagnostics testing

- **Simple:** 2 minutes of hands-on time
- **Easy:** No precise measuring or pipetting required
- **Fast:** Turnaround time of about an hour
- **Comprehensive:** Tests for a variety of pathogens

– **FilmArray® Respiratory Panel:**

Tests for a comprehensive panel of 20 respiratory viruses and bacteria

– **FilmArray® Blood Culture Identification Panel:**

Tests for a comprehensive list of 24 pathogens and 3 antibiotic resistance genes associated with bloodstream infections

– **FilmArray® Gastrointestinal Panel:**

Tests for 22 common gastrointestinal pathogens including viruses, bacteria and protozoa

– **FilmArray® Meningitis Encephalitis Panel:**

Tests directly in Cerebral Spinal Fluid for the 14 most relevant ME-associated pathogens, including bacteria, viruses and a parasite



BacT/ALERT 3D

BioMérieux, France
Automated Microbial
Identification System



Capillary 2 Flex Piercing

Sebia, France
Capillary
Electrophoresis



VITEK 2

BioMérieux, France
Automated
ID/ AST System

Cepheid, USA

GeneXpert

Self-contained, fully-integrated, and automated PCR platform

- 1-16 site random access instrument
- Designed to simplify hands on preparation
- Integrates all the steps required for PCR based DNA testing
- Enables time critical DNA tests at point of need



Global Marketing Services
Passion for Excellence

Head Office: 111, Hali Road, Westridge 1, Rawalpindi
URL: www.gms-world.com **UAN:** +92-51-111-145-236

COMPANY Profile

PAKISTAN FRANCE BUSINESS ALLIANCE

GLOBAL MARKETING SERVICES

Contact information

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E-mail: info@gms-world.com
Web: www.gms-world.com



Contact Person

Mr. Zafar Mahmood
CEO

CEO Message

"GLOBAL MARKETING SERVICES (GMS) is a distinguished group of companies attaining a respective leading stature in IVD; Research, Life Sciences & Industry segments. We are rapidly growing & expanding our presence across Pakistan & into regional countries.

We have partnered International leading players to offer one stop solutions in the areas of clinical diagnostics, research, Blood transfusions, Forensic investigations, Pharma, Food, Metallurgy & other Industrial solutions.

GMS is registered with almost all regulatory and business departments of Federal, Provincial and District governments, and enjoy the most comprehensive distribution network across Pakistan and abroad.

Our vision is to be recognized for having a positive impact on people's lives with our solutions, meeting needs and exceeding our customer expectations. We strive to create sustainable ranking in the top quartile of the industry and securing long-term business achievements through successfully marketing innovative products from world leading manufacturers and suppliers of technology."

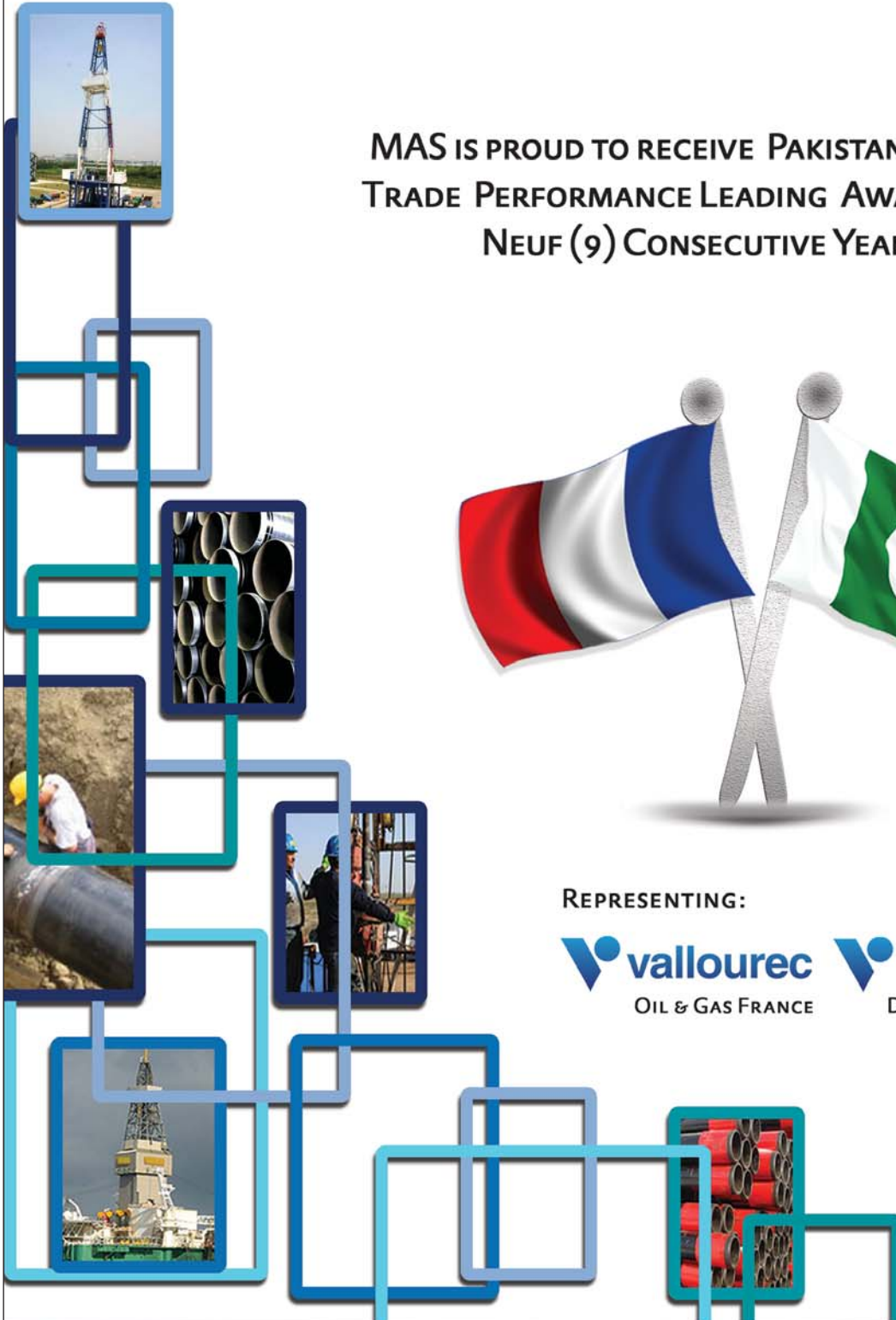


SERVING THE OIL, GAS & CHEMICAL INDUSTRY SINCE 1976

**MAS IS PROUD TO RECEIVE PAKISTAN FRANCE
TRADE PERFORMANCE LEADING AWARDS FOR
NEUF (9) CONSECUTIVE YEARS**



REPRESENTING:



CORPORATE OFFICE: 1-A, DANEPUR ROAD, GOR-1, LAHORE 54000. TEL: +92 42 36311881-3, UAN +92-42-111-645-942,
FAX: +92 42 36311884, URL: MASGROUP.ORG

ISLAMABAD OFFICE: SUITE No.1402, 14TH FLOOR, GREEN TRUST TOWER, JINNAH AVENUE, BLUE AREA ISLAMABAD.

UAN: +92-51-111-645-942, FAX: +92 51 2813057

KARACHI OFFICE: C-6/1, STREET No. 3, BATH ISLAND, CLIFTON KARACHI. TEL: +92 21 35290674-5, FAX: +92 21 35290672

COMPANY Profile

PAKISTAN FRANCE BUSINESS ALLIANCE

MAS ASSOCIATES (PVT.) LTD.

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Fax: (+92-42) 36311884
E-mail: shaukat@masgroup.org
URL: www.masgroup.org



Contact Person

Mr. Shaukat Hassan
Director

Profile

MAS associates (Pvt.) Ltd. is a well-established, multidimensional and professionally managed leading business house involved in provision of high technology materials and engineering services to Oil, Gas, Power & Fertilizers industries since 1976.

MAS associates (Pvt.) Ltd. is a part of MAS Group of Companies which also includes the following companies

- Hi-Tec Lubricants limited
- MAS Services
- MAS Infosoft (Pvt.) Ltd.

Mission of the company is:

"Earning customer satisfaction through provision of quality services to our client systems by employing state of the art technologies and processes and by investing in our people."

With fully functional offices in three major cities of Pakistan having group strength of over 300 dedicated personnel, MAS continuously strives for expanding its customer base and for developing in-house capabilities.

The company enjoys an enviable reputation among its clients, built over the years, an asset which it protects and promotes with diligence, dedication, focused systematic approach and timely response.

The company has substantial experience with working methods, problems solving, needs and aspirations of the industry/customer in Pakistan. It is the primary expertise that has led the company to develop a strong network in the business sector of Pakistan and to participate in development initiatives carried out by a number of agencies in Pakistan.

Portfolio

- Provision of High Technology Equipment/Material (OCTG, Oil & Gas Drilling Tools, Plant Equipments, Linepipe etc)
- Cathodic Protection Services (Pre-Design Survey, Design / BOQ, Installation, Testing & Commissioning Survey)
- Inspection/Overhauling/Repair/Refurbishment of Generators/Stators/Rotors/ Turbines & Supply of Material
- Reverse Engineering of Spare Parts
- Complete range of industrial & automotive lubricants

Awards

MAS is proud to receive the following PFBA distinction Awards for Highest Imports of "Oil & Gas Category" from France:

- 1st Prize of 10th Pakistan France Trade Performance Award (Year 2012/2013)
- 1st Prize of 9th Pakistan France Trade Performance Award (Year 2011/2012)
- 1st Prize of 8th Pakistan France Trade Performance Award (Year 2010/2011)
- 1st Prize of 7th Pakistan France Trade Performance Award (Year 2009/2010)
- 1st Prize of 6th Pakistan France Trade Performance Award (Year 2008/2009)
- 1st Prize of 5th Pakistan France Trade Performance Award (Year 2007/2008)
- 2nd Prize of 4th Pakistan France Trade Performance Award (Year 2006/2007)
- 1st Prize of 3rd Pakistan France Trade Performance Award (Year 2005/2006)

Area of Interest

Interested in French Companies offering Chemicals, Corrosion Inhibitor, Rigs Rental, Repair/Refurbishment of Gas & Steam Turbines/Rotary Equipments, Pipe Fittings, Piping Material, Valves, Flanges etc.



Elevators
SODIMAS®
 ascenseurs
Made in France

**Smart Move
 for
 Smart People**



Diesel Generators
 Ex-stock 10 KVA to 1250 KVA

24/7
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 Support

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 and Industrial
 Power**



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Greaves Pakistan (Pvt.) Ltd

Generators Division

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Fax: (021) 35682839

email:gensets@gfg.com.pk

Elevators Division

Tel: (021) 35682565-7

Dir.: (021) 35210305

Fax: (021) 35682839

email:elevators@gfg.com.pk

Offices

Islamabad

Lahore, Multan

Faisalabad, Peshawar

Sukkur & Hyderabad



**GHULAM FARUQUE
 GROUP**

UAN: 111-354-111

www.greavespakistan.com.pk

PAKISTAN FRANCE BUSINESS ALLIANCE

GREAVES PAKISTAN (PVT.) LTD.

Contact Information

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Modern Motors House,
Beaumont Road,
Post Box 4908
Karachi – 75530
Pakistan.
Tel: +92-21-3568 2565 (6 lines)
Fax: +92-21-3568 2839
E-mail: omar.faruque@gfg.com.pk



Contact Person

Mr. Omar Faruque
Managing Director

Profile

Greaves Pakistan (Pvt) Limited was established in 1859 by two English men to provide engineering solutions, Ghulam Faruque Group in 1964 acquired the controlling shares of the company and by 1981 Greaves become a wholly owned subsidiary of the Group.

Greaves represent renowned US & European brands in Pakistan.

- * **SDMO (France) Diesel Generators**
- * Kohler (USA) Gas Generators
- * **Sodimas (France) Elevators & Escalators**
- * Atlas Copco (Sweden) Air Compressors
- * Eaton (USA) Uninterruptible Power Systems
- * Gardner Denver (USA) Industrial Machinery
- * Gilbarco (USA) Petrol Refueling Dispensers
- * Solar Power Solutions & Batteries

The main areas of operations are Sales, Service, and After Sales Support for Diesel/ Gas/ Petrol Generating Sets, Uninterruptible Power Solutions, Air compressors, Elevators, Petrol Dispensers, Steam Tribunals and Earth Moving & Construction Equipments.

Greaves offers a complete range of diesel generating sets from **7.5 KVA to 3000 KVA** having a population of more than 20,000 installed units nationwide in Pakistan. All SDMO products are manufactured in France.

Greaves also offer complete tailored made solutions of lift system for new buildings, revamp old and existing lifts with improved systems. All SODIMAS products are manufactured in France.

Greaves Pakistan has experienced & well-trained staff in lift equipment technology. We offer customized solutions to meet the specific needs of lift installers, architects and property developers. Its product range comprises of

- **Passenger Lifts**
- **Capsule Lifts**
- **Cargo Lifts**
- **Hospital Lifts**

We provide following Services:

- * Sales of Equipment
- * Rental facility of Equipment
- * Electric Load Survey
- * Installation Survey
- * Installation, Commissioning and testing equipment.
- * Ex-stock parts availability.

We have service network in all over Pakistan having offices in major cities.

- | | | |
|---|---|--|
| <ul style="list-style-type: none"> * Lahore * Peshawar * Hyderabad | <ul style="list-style-type: none"> * Islamabad * Faisalabad | <ul style="list-style-type: none"> * Multan * Sukkur |
|---|---|--|

e-BANKING SECURITY SOLUTIONS FOR AN EVER CHANGING IT LANDSCAPE



Infotel secures success by securing your data. With 15 years of unrivalled experience, Infotel is the leader in facilities pertaining to all kinds of data transactions.

Our key objective is to provide specialized technology solutions in areas of secure card payment and production systems. We also provide various integrated solutions for transactions and communication security.

Our partnership with Thales ensures safety and convenience for all your transactions. Because we don't just value your business. We add value to your business.

Data Security Mechanisms

- Transaction Security
- Enterprise Security & Database Encryption
- Network Encryption
- EMV/Smartcard Personalization System
- Secure Internet Payment System & Architectures
- Card Payment Solutions
- Certificate Authorities/PKI
- Secure Mobile Payment & Branchless Banking
- EFTPOS Solution
- Magstripe/EMV Card Production Systems

PAKISTAN FRANCE BUSINESS ALLIANCE

INFOTEL PAKISTAN (PVT) LTD.

Contact Information

Head Office
4, 10th Floor, Jason Trade Center, 39-A-1, Block-6,
P.E.C.H.S., Shahrah-e-Faisal, Karachi-75400, Pakistan.
Tel: (92-21) 34320008-11, 34523016, 34535031
Fax: (92-21) 34549880
Email: riaz@infotelpak.com; info@infotelpak.com
Web: www.infotelpak.com



Contact Person

Mr. Riaz Siddiqui
Managing Director

Profile

InfoTel Pakistan is one of the leading solution providers of security solution addressing the business needs and corporate and government client alike, protecting transactions, networks identification documents and sensitive sites.

Founded in 1995, InfoTel's unique position in the market is due to its end-to-end security offering spanning the entire value chain in the security domain. The comprehensive offering includes architecture design, security and encryption product development, evaluation, certification preparation through-life management services, card payment systems, card production and issuance solutions.

InfoTel is an innovative specialist in security solutions for electronic payments / high-value transactions in the financial industry and government sector. InfoTel provides a full range of solutions that build on the Company's core competencies of cryptography and tamper resistant hardware. The company boasts more than 10 years of expertise in management, services, integration and technology innovation to deliver the world's premier specialized network solutions and payment security solutions addressing most of the financial market needs. InfoTel is a local Channel of partner of Thales e-Security in Pakistan & Bangladesh.

Comparatively young, we have combined relevant experience, specialized expertise and a dedicated commitment to quality to be able to deliver nothing less than can be expected from a company carrying our credentials. Our staff, with their diverse and varied qualifications, adds value to our product and service proposition.

Our infrastructure and network assures full availability and support to the most important component of business: our clients. At Infotel, we don't just value your business – we add value to your business.

Products

InfoTel provides the quality services in the following fields.

- E-banking Security Solutions
- Card Payment Solutions (Debit / Credit)
- Card Production & Instant Branch Issuance solutions
- EMV/Smart Card Solutions
- Secure Internet Payment Systems and architectures
- Management of E-business Infrastructure, Security and Storage
- Two Factor Authentication
- Plastic Card Supplies (Magstripe / EMV)

Awards

PFBA – Outstanding Import Performance Award
Thales – Best Regional Technological Partner
Best Innovative Solution Award from ITCN.
PFBA-05th Pakistan France Trade Performance Award

Area of Interest

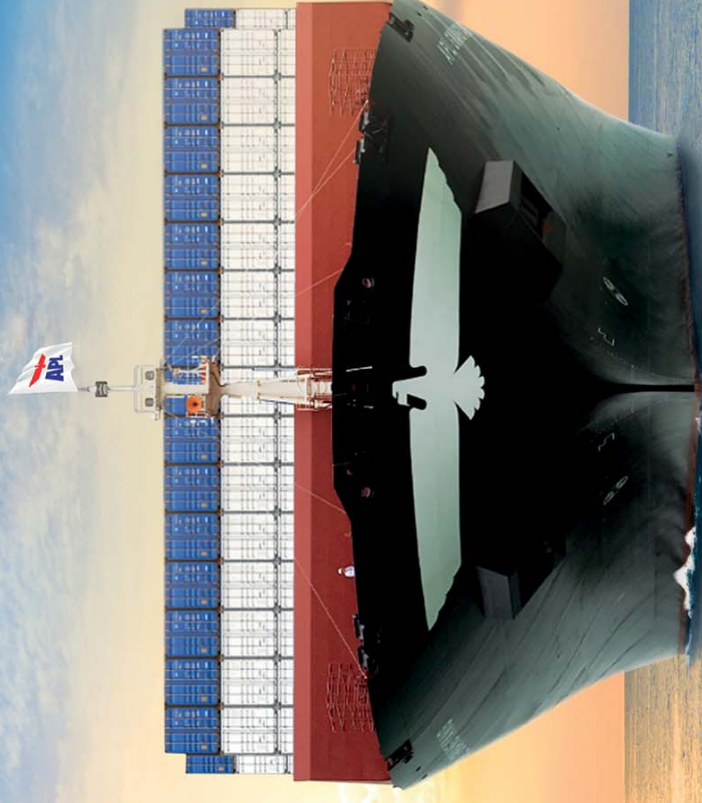
Area of Interest Smart Card Loyalty application providers, software development, telecom & networking product EFTPOS, ID, e-Passport.

WELCOME TO THE NEW MEMBER OF THE CMA CGM FAMILY

TOGETHER STRONGER



CMA CGM



APL

PAKISTAN FRANCE BUSINESS ALLIANCE

CMA CGM PAKISTAN (PVT.) LIMITED

Contact Information

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Fax :+92-21 3514782



Contact Person

Muhammad Imran Bawani
Chief Executive Officer

Profile

CMA CGM is the world's third largest container shipping line headquartered in Marseille, France

CMA CGM has representation in Pakistan for over 27 years and is amongst the most prominent and leading shipping Lines in Pakistan, providing expert maritime transportation services to its clients and business partners.

Headquartered in Karachi, CMA CGM Pakistan provides unmatched service coverage in Pakistan through its extensive branch network, strategically placed in key industrial and economic hubs of Pakistan, including Karachi, Lahore, Faisalabad, Sialkot and Multan.

Main Service

Main Services include:

- EPIC Service – Direct from Port Qasim to Europe
- INDAMAX Service – Direct from Port Qasim to US East Cost
- CIMEX Service – Direct from Port Qasim to Far East
- AMERIGO Service – Direct from Port Qasim to Mediterranean and America
- MASCAREIGNES Service – From Port Qasim to Indian Ocean and African Ports

Awards

Received 06 distinction awards from Pakistan France Business Alliance (PFBA) during 2006 – 2012.



A Global Player in the field of Smart Card Technology

Oberthur Technologies Pakistan (Pvt.) Ltd.
Plot # 189, Sector 23, Korangi Industrial Area, Karachi
T: +9221 3506 4016-17 F: +9221 3506 4078
www.oberthur.com

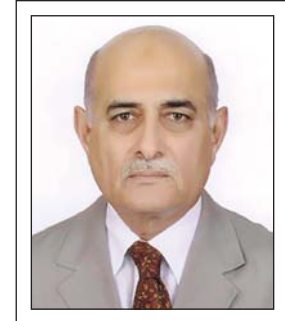
COMPANY Profile

PAKISTAN FRANCE BUSINESS ALLIANCE

OBERTHUR TECHNOLOGIES (PAKISTAN) PVT. LTD.

Contact Information

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Email: a.rizvi@oberthur.com
Web: www.oberthur.com



Contact Person

Mr. Munawar Baig (Pakistan Office)
CFO / Director

Profile

Oberthur Technologies is a global leader in the smart card technology industry

5,700 employees worldwide
50+ sales offices
11 manufacturing plants
30+ service centers
R&D centers across the world
Over 560 engineers dedicated to innovation

A leader in the payment smart card industry

Supplying over one billion cards annually to more than 5,000 banks and financial institutions around the world, our complete offering for the payment market includes prepaid cards, magnetic stripe cards, EMV cards and contactless cards and innovative payment devices. With a history in the secure printing industry Oberthur Technologies continues to develop the latest innovations in printing techniques and smart plastics.

Innovative mobile products, solutions and services

Oberthur Technologies is a leading global player trusted by over 250 mobile operators around the globe. Every day, Oberthur Technologies issues over 1.5 million SIM cards and provides fulfillment services with specifically designed packaging for the mobile operators.

- Leading player in digital security serving the Telecom, Payment, Identity, Transport and Digital TV markets
- Offering extending along the full length of the digital security value chain
 - o Manufacturing, personalization and issuance of secure devices and identity documents
 - o Development of associated server based solutions operated by clients in-house or in managed services
- Unique industry positioning
 - o Supplier to 5,000 banks, 20 years of experience in personalization services
 - o Trusted by 250 mobile operators, 10 years of experience in Over-The-Air (OTA) platform

Area of Interest

Banking cards (manufacturing and personalization), ID, SIM cards and related solutions, NFC and convergence.

BIG-BIRD

GROUP



**Health
Assurance**

**High
Profit Index**

**Vigorous
Growth Rate**



BIG-BIRD
POULTRY BREEDERS (PVT) LTD.



BIG FEED (PVT) LTD.



RANDPARENT
POULTRY (PVT) LTD.



PAK TEK ASSOCIATES



BIG BIRD FOODS (PVT) LTD.

**Low
Production Cost**

**Better Return
on Investment**

2-A, Ahmad Block, New Garden Town UAN: 111-111-220
(P.O Box # 157) Lahore-54000, Pakistan. Tel: +(92-42) 35835373-74, 35837512-14,
Fax: +(92-42) 35835371, 35839170, 35860519

E-mail: bigbird@bigbirdgroup.com.pk, Website: www.bigbirdgroup.com.pk

PAKISTAN FRANCE BUSINESS ALLIANCE

GRAND PARENT POULTRY (PVT) LTD

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Fax: +92-42 35835371
E-mail: bigbird(a)biqbirdgroup.com.pk



Contact person

Mr. Abdul Basit
Chairman

Profile

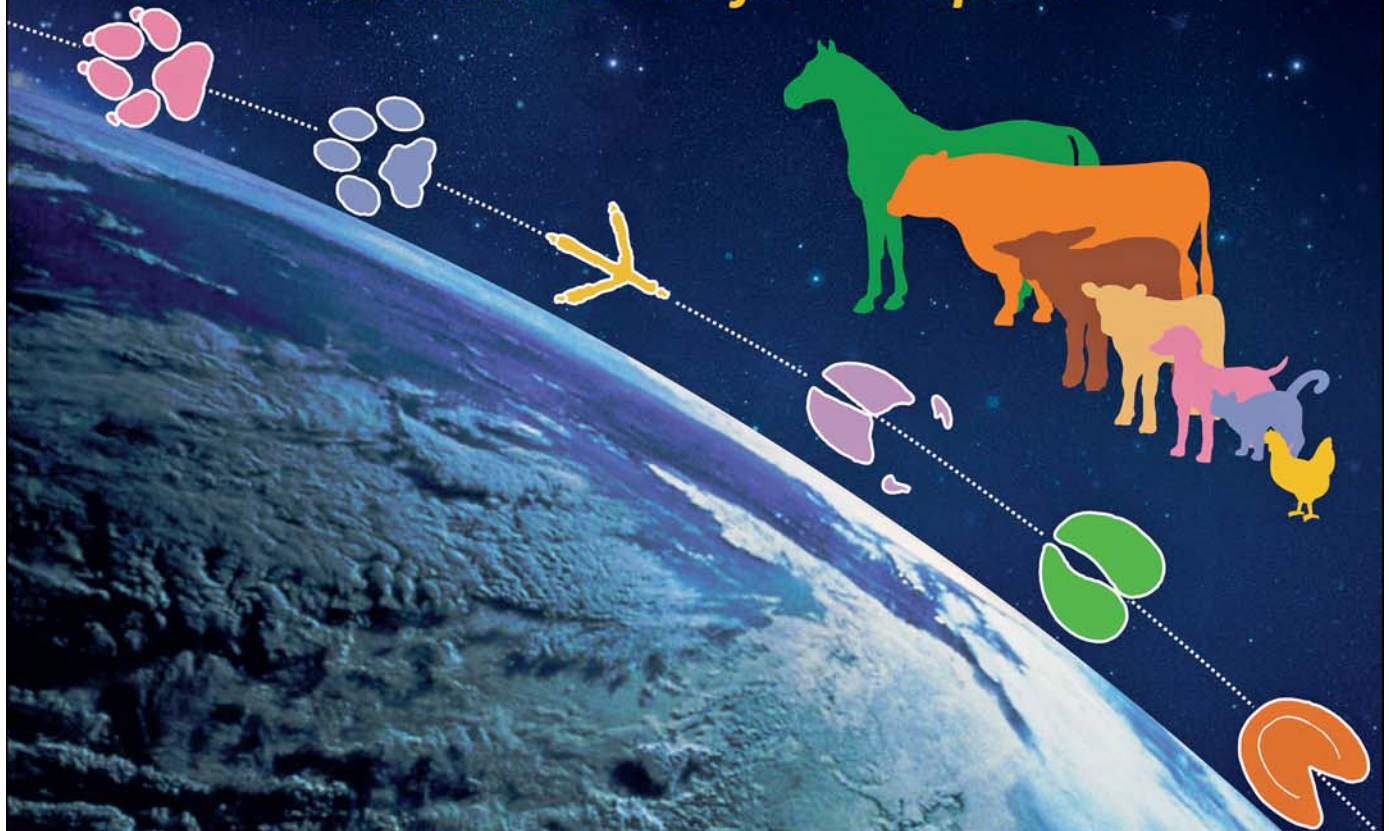
Grand Parent Poultry (Pvt) Limited (GPP) is one of the associate concerns of BIG BIRD GROUP OF COMPANIES, engaged in poultry breeding business since 1985. BIG BIRD GROUP is one of the leading groups in poultry industry in Pakistan.

GPP is operating Hubbard grand parent broiler farms/hatchery project in Pakistan in collaboration with M/s Hubbard SAS France since 1989. During 2007 GPP established the world's 4th largest grand parent hatchery near Lahore Pakistan. At present GPP production caters to more than 50 percent of the market share of broiler parent stock (P.S.) in Pakistan.

GPP is pioneer in introducing modern poultry farming and hatchery system in Pakistan. GPP has established number of GP farms those are well equipped with modern / automation machinery. GP hatchery has imported air-streamer incubators of M/s Petersime, Belgium.

Striving for Healthier Poultry Live Stock & Pets in Pakistan

**Veterinary Vaccines, Pharmaceuticals
& Feed Additives for All Species**



 **Saadat**
International

Our World Leading Partners



Leader in Animal Health



HUVEPHARMA
We add performance to your business

Feed Additives

COMPANY Profile

PAKISTAN FRANCE BUSINESS ALLIANCE

SAADAT INTERNATIONAL

Contact Information

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117-Habitat Apartment Shadman-II
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Tel: +92-42-35407156, 37423429,
Fax: +92-42-37421181
E-mail: saadat117@brain.net.pk
Website: www.saadatinternational.com



Contact Person

Dr. Ghulam Mahboob
Chief Executive Officer

Profile

M/S. Saadat International is serving the live stock sector of Pakistan since 1989 by providing innovative products and solutions in collaboration with world's renowned organizations.

Prevention & Cure of the animal diseases:-

M/S. Merial & its world wide subsidiaries since 1989.
www.merial.com (Merial is a Sanofi Company).

Feed Additives: -

M/S.Huvepharma
www.huvepharma.com

Bio-Security Products:-

M/S.NEOGEN Corporation USA
www.neogen.com

Products

We are dealing in the following categories of the products:
Poultry Vaccines & Pharmaceuticals
Ruminant Vaccines and Pharmaceuticals
Pets Vaccines and Pharmaceuticals
Feed additives & Nutritional products
Dis-infectants

Awards

We have been honored by awarding the **1st prize for the last six consecutive terms** in the **Animal Husbandry / Livestock Category** for our contribution and development of the livestock sector of Pakistan.

Area of Interest

Live stock & Poultry Products (vaccines, pharmaceuticals, feed additives, diagnostic kits & pre fab houses and equipments for Controlled poultry farms.

ATLAS EXPORTS (PVT) LTD.



ATLAS EXPORTS (PVT) LTD.

ATLAS AGRO FOODS (PVT) LTD.

Gulistan Chishtia, Paka Meel Stop,

16-KM Multan Road, Lahore, Pakistan

E-Mail: amannan@lhr.comsats.net.pk

atlasexp@lhr.comsats.net.pk

Web: www.atlasexports.com.pk

Ph: 0092-42-37514803 ,0092-42-37514804

- Manufacture & exporter of
Industrial Safety Products (Leather & cotton Gloves , Work
wear)

Fashion Gloves , Mechanics Gloves

Home Textile (Towels, Hospital Wear, Cotton Bags,

Table Linen,)

-Exporter of Fresh Flowers,Fruits, Vegetables & Rice

PAKISTAN FRANCE BUSINESS ALLIANCE

ATLAS EXPORTS (PVT.) LTD.

Contact Information

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atlasexp@lhr.comsats.net.pk
Website: WWW.atlasexports.com.pk



Contact Person

Mr. Rana Abdul Mannan
Chief Executive

Profile

Atlas Exports Pvt. Ltd. established in 1995 & it's a joint venture of Pakistan & France that is a leading manufacturer & exporter of Pakistan in leather and cotton products.

Atlas Exports Pvt. Ltd. is working in Lahore since last 19 years having best technologies to serve customers from all over the world with enthusiasm.

Atlas Exports Pvt. Ltd. is fully equipped with modern machines. Staff is also dedicated to fulfill committed task for our valued customers.

Atlas Exports Pvt. Ltd. is a company that is extremely emphasizes on Total Quality Management & is highly committed towards customer's satisfaction. Our company wants to establish long term business commitments wit objective of continuous improvement & best quality at low cost. Best communication, collaboration with experience & expertise come together at Atlas Exports in order to provide best quality products.

We are exporting 90% of our products to France.

Atlas Exports Pvt. Ltd. is also participating in export of food & agricultural products as it is working in the heart of Punjab namely Lahore , which is the hub of all kinds of fresh foods, vegetables & other agricultural products, which are easily accessible to Lahore from all over Punjab. Hence Atlas Exports Pvt. Ltd. is playing its vital role not only to export the safety products all over the world but also exporting agro food like seeds, chemicals & other horticultural products.

Products: Industrial Safety Products (Leather Gloves, cotton Gloves, Work Wear, Shoes)

- Fashion Gloves
- Cotton Bags
- Home Textile
- Fruits & Vegetables
- Rice
- Fresh Flowers

Himont Group
driven by its Human Resource



Himont
GROUP



Our Priority;
Customer Care and Quality of Our Products

www.himont.com
info@himont.com

Head Office:
17 km, Ferozepur Road
Lahore-Pakistan

Tel: 92-42-5814391, 3
Fax: 92-42-35814394

COMPANY Profile

PAKISTAN FRANCE BUSINESS ALLIANCE

HIMONT NUTRITION (PVT). LTD.

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Contact Person

Intesar Ahmed Siddiqui
President & C.E.O.

Profile

In 1992 Mr. Intesar A. Siddiqui started his career in advertizing and soon moved on to work with The Upjohn Company in USA. He worked in various positions i.e. Marketing Research, Sales, Product Management, Training and Development and General Management. In his last position he was the Regional Head for nine countries including India. In his twenty two years with Upjohn he established subsidiaries and also established two plants. In 1992, for his outstanding services he was honored with the highest award of the company "The Upjohn Award".

In 1994 Himont was established to produce quality Products and within short span of twenty years Himont has established itself as a market leader in some formulations, causing other companies to test their quality against Himont products.

It is the only healthcare company in the country which has the capability to manufacture bulk Chemicals, Plant based Herbal products, Nutritional products and Finished pharmaceuticals.

The future of national healthcare industry in Pakistan is exciting and challenging. The pharmaceutical industry will continue to expand at an average rate of eight percent (8%) per annum for the next ten years, the demand for quality products will also increase rapidly. The expectations of the physicians and the government will raise the bar on current standard of performance. Therefore, quality human capital will play a vital role in the success of any healthcare organization.

Himont will continuously invest in the upgrading of its human resource and systems in order to remain competitive. Himont will also continuously search for the latest technologies, new formulations and Foreign business collaborations. Himont after satisfactory growth in the last twenty years will try to open new markets beyond the national borders, while fulfilling the needs of the local customers.

While the Himont team is confident to meet the future challenges, it also keeps an eye on the constant concern for excellence while serving the physicians and patients with the utmost care and professionalism.

We, at Himont believe that this company is born to lead the industry with innovation and creativeness.

SERVING THE NATION WITH TOTAL SOLUTIONS!



Our network of TOTAL PARCO stations is constantly expanding and evolving to ensure that we are present across the country to serve all our customers with our superior quality of products and services, securing our reputation as one of the largest and fastest growing oil marketing companies in Pakistan!

 www.totalparco.com.pk

 www.facebook.com/TotalPakistan



Energizing life. Every day



COMPANY Profile

PAKISTAN FRANCE BUSINESS ALLIANCE

TOTAL PARCO PAKISTAN LIMITED

Contact Information

Total PARCO Pakistan Limited
10-Tariq Block, New Garden Town
Lahore 54700, Pakistan
UAN: 111-709-709
Fax: 042-35468366
www.totalparco.com.pk
www.facebook.com/TotalPakistan



Company Profile

Total, the world's fourth largest Oil & Gas Company, was until recently represented in Pakistan through three companies namely, Total PARCO Pakistan Limited, a 50/50 joint venture of TOTAL and PARCO focusing on a state of the art retail network & selling of bulk fuels & Bitumen, Total Oil Pakistan (Pvt) Limited, focusing on the selling of automotive & industrial lubricants as well as specialties and Total PARCO Marketing Limited mainly in the business of fuels and retail operations.

Total PARCO Pakistan Limited and Total Oil Pakistan Limited have recently merged into one entity "Total PARCO Pakistan Limited" (TPPL) with retroactive effect from 1st January 2015.

Total PARCO Pakistan Limited having acquired Caltex Pakistan limited and for the time being will continue to operate under the name of Total PARCO Marketing Limited. The acquisition has increased the retail network to more than 750 fuel stations, making Total PARCO Pakistan Limited, the 3rd largest oil company in Pakistan. From Khyber Pass to the Arabian Sea, Total PARCO stations are positioned in strategic locations across the country, so as to create convenience for our customers. The Company started its operations in 2001 as a joint venture between Total France, and Pak Arab Refinery Limited (PARCO), a key player in Pakistan's oil refining and logistics industry.

Since its inception, Total PARCO has pioneered several innovative concepts such as becoming the first Oil Marketing Company to launch 90 RON unleaded petrol marketed under the brand name "Hi-Super", without any additional cost to the customer and by introducing the country's first chip based fuel card known as Club Card which provides a unique combination of convenience, control and security.

Most recently Total PARCO has proudly unveiled its new service station concept by the name of T-AIR in Pakistan. A revamped fuel station, with an ultra-modern design and welcoming ambiance, providing you with the highest levels of service!

Strict adherence to health safety and environment standard is an integral part of corporate culture of Total PARCO. As a socially responsible corporate entity, Total PARCO have been actively involved in several welfare projects over the years focusing on Road Safety, Education and Natural Disaster Relief in order to be part of the development of our local communities.

Total PARCO has been recipient of the Brands of the Year Awards in 2006, 2009, 2011 and again in 2014-15, in the petroleum category which has set the very highest of standards, demonstrating the entire company's commitment towards maintaining the winning streak.

Total PARCO feels proud to be a brand of choice in Pakistan!



The partner you need to face new challenges & Achieving Reliability throughout accreditation & Certification

In today's highly complex and changing consumer marketplace, manufacturers and retailers need to be confident that the products they deliver to market meet consumer expectations along with the required safety, regulatory and government standards globally. The need to meet these objectives is crucial. Non-compliant products risk being recalled. Poor quality products can result in consumer dissatisfaction and product returns. Both can negatively impact brand image.

In the consumer and retail markets, understanding the quality assurance issues associated with a product can help shorten production cycles, control expenses, and assure customer satisfaction. However, gaining the expertise to adequately address these issues can require years of experience and on-the-job training.

Bureau Veritas have worked successfully with top manufacturers and retailers around the world to help them better manage risk and assure regulatory compliance. We offer a wide range of certification, inspection and auditing services that will help you meet the growing requirements and face the challenges of higher standards in Quality, Health & Safety, Environment and Social Responsibility. We have experts dedicated to every sector. Specialization allows our inspectors and auditors to better understand and assess your processes, and deliver a high quality service.

- Marine
- Industry
- In-Service Inspection & Verification
- Construction
- Certification
- Aeronautics & Space Division
- Govt. Services & International
Commodities Trade
- Electrical Safety Audit/Energy Conservation
- HSE in Industry / Environmental Monitoring.

Move Forward with Confidence



**BUREAU
VERITAS**

Head Office: H.No. 177, Block 7/8, Karachi Memon Cooperative Housing Society, P.O. Box No. 3829, Karachi.
UAN : 92 (21) 111 786 013 F : 92 (21) 34392713 E-mail: bv.pakistan@pk.bureauveritas.com

COMPANY Profile

BUREAU VERITAS PAKISTAN

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Web: www.bureauveritas.com

Contact Persons

Abul Kalam Siddiqui
Chief Executive Officer



Profile

Bureau Veritas is a service company, created in 1828, a global leader in Testing, Inspection and Certification (TIC), delivering high quality services to help clients meet the growing Challenges of quality, safety, Environmental Protection and social responsibility. As a trusted partner, Bureau Veritas offers innovative solutions that go beyond simple compliance with regulations and standards, reducing risk, improving Performance and Promoting sustainable Development. Bureau Veritas core values include integrity and Ethics, impartial counsel and validation, customer focus And safety at work. Bureau Veritas is a recognized and accredited by major national and international organizations.

2015 revenue \$ 4.6 billion

66,000 employees

400,000 clients

1400 offices in 140 countries

- **Efficient international network:** Unique combination of international And local networks, High reactivity in deploying new Capabilities. Consistent and homogenous services delivery.
- **Recognized technical expertise:** Comprehensive portfolio of accreditations/Thorough knowledge of regulations & standards/extensive markets knowledge.
- **Skilled employees:** Robust technical expertise. Entrepreneurial and client-driven culture.
- **Brand and reputation:** Strong brand built over 180 years.
- **Board service portfolio:** All QHSE requirements covered.
- BV is listed on the Euronext Paris stock exchange (Stoke Symbol: BVI)

Our 8 Global Businesses: With leadership positions:

- **Marine & Offshore, ■ Industry, ■ In-Service Inspection & Verification, ■ Construction, ■ Certification,**
- **Consumer Products, ■ Government Services & International Trade**

Our Clients Benefits:

- Obtain or maintain a license to operate
- Ensure compliance with regulations and standards
- Reduce risk throughout production / construction & life cycle of products, equipment or assets
- Minimize maintenance costs
- Assess and manage impact of activities
- Contribute to sustainable development
- Fulfil technical requirements
- Ensure optimal performance and reliability of installations, equipment and processes
- Bring products to worldwide markets more quickly
- Monitor performance and quality of products and processes
- Protect brands
- Secure a competitive advantage through certification
- Identify and disseminate best practices
- Develop technical skills of staff

OUR MARKETS

- Aeronautics ■ Agriculture
- Automotive ■ Consumer Products
- Construction & Real Estate ■ Food
- Governments & Public Organizations
- Industrial Equipment ■ IT
- International Trade ■ Oil & Gas
- Telecoms & Electronics ■ Rail
- Maritime Industry ■ Retail
- Metals & Minerals ■ Services
- Power & Utilities ■ Process Industries
- Transport & Infrastructures.

argeville

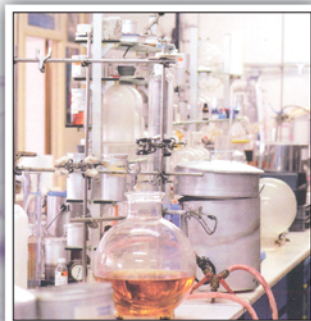
L'essence des sens

Fragrances

Flavours



www.argeville.com



Argeville SA exports 87% of its production to 92 countries

PAKISTAN FRANCE BUSINESS ALLIANCE

ACCORD INTERNATIONAL

Contact Information

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Pakistan

Tel: +92-21-3263 8925
+92-21-3262 5730



Contact Persons

M. Yusuf Shekhani
M. Sadiq Shekhani
M. Owais Shekhani
M. Mehmood Shekhani

Accord International
Accord International
Irfani Enterprises
Gallant Enterprises

Profile

Accord International is representing Argeville SA, France in Pakistan for more than 20 years, and marketing fragrances and Flavours in collaboration with Irfani Enterprises and Gallant Enterprises.

Argeville SA (www.argeville.com) is a leading manufacturer of creative fragrance compositions for perfumery & cosmetics industry, and innovative flavours for biscuits, confectionery, snacks, food and beverage Industry.

Our expertise in supply chain management and adequate inventory levels maintained in our warehouse ensure smooth and timely supplies of flavours and fragrances to the industries enabling them to meet their time-critical production schedules. For this purpose an advanced inventory management software is developed and run by an expert professional team.

Our French business partner Argeville, is a source of new ideas for tastes and smells, for new combinations and new concepts. Their expertise has always been anchored in extensive knowledge of the natural raw materials from all over the world since 1921.

We work as a team with our clients to develop innovative products and provide technical backup. Being aware of the diverse consumer expectations and emerging trends in various markets, Argeville uses its know-how in fragrance and flavour chemistry, cutting-edge technology, and expertise in product application to provide tailor-made compositions to meet specific needs of the client.

With quality products and prompt service, Argeville exports 87% of its production to more than 92 countries throughout the world.

Area of Interest: Fragrances, Cosmetic Ingredients, Flavours, Food Additives.



We provide our clients with top of the line **BACKGROUND SCREENING** services with personalized support.

ABOUT US

ITGS group is a provider of background screening and public sourced data on companies and individuals worldwide. We are a firm with the purpose of mitigating risks by background screening via authentic sources.

WHY CHOOSE US

-  Hundreds of large multinational clients trust us in mitigation of their risk associated with hiring of employees and selection of vendors
-  Provide on the ground verification and risk assessment services worldwide
-  Compliance with global data protection and information security legislations and laws
-  Strong customer support and satisfaction – 100% client retention

CALL US

 +92 213 4619147
+92 213 4619587
 risk@ingenioustribe.com
 www.ingenioustribe.com



OUR SERVICES

- 1 Data and Document Verification
- 2 Risk Assessment
- 3 Know Your Customer, Know Your Employee
- 4 Insurance Claim Verification
- 5 Employment Background Screening
 - Criminal Records Verification
 - Education Verification
 - Employment Verification
 - Address Verification
 - Reference Checks
 - Driving License Verification
 - And Other Verification Services

AFFILIATIONS



COMPANY Profile

PAKISTAN FRANCE BUSINESS ALLIANCE

INGENIOUSTRIBE GLOBAL SOLUTIONS (PVT) LTD.

Contact Information

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Fax: +92 213 4619588
Email: risk@ingenioustribe.com
Web: www.ingenioustribe.com
www.ingeniousscreen.com
www.itgsgroup.com



Contact Person

Mr. Sadaqat Arif
CEO / Managing Director

Profile

INGENIOUSTRIBE is a global provider of background screenings & enhanced due diligence services to world's leading firms covering information technology, telecom, pharmaceuticals, banking & finance, textile, oil & energy, logistics and risk advisory sectors.

Global Presence

We have global presence through our operatives and affiliates to provide high quality & prompt in-depth research analysis throughout the globe within minimum TAT. Our firm is managed by a team of highly talented and skilled professionals throughout the globe, having expertise in their concerned departmental operations. We are associated with world's leading and reliable background screeners to fulfill client's requirements worldwide.

Our Corporate Values

- Create Value for the Customers
- Integrity & Trust
- Quality
- Commitment to People Development

Areas of Interest

Background Screening, Risk Mitigations Solutions, Enhanced Due Diligence and related solutions



Amino Acids, Animal Genetics, Anthelmintics, Antibiotics, Anticoccidials, Anti-Fungals, Anti-Infectives, Anti-Inflammatories, Antimicrobials, Antioxidants, Antiparasitics, Antivirals, Diagnostics, Disinfectants, Electrolytes, Endectocides, Enzymes, Feed Ingredients, Feed Phosphates, Growth Promoters, Hormones, Immunoglobins, Minerals, Organic Acids, Prebiotics, Premixes, Probiotics, Vaccines, Vitamins and focused introduction of new products, services and equipments.

With dedicated sales & technical support and national distribution network, we provide the reliability and quality you would expect from a progressive enterprise.

Ghazi House, D-35, KDA Scheme No. 1, Miran Muhammad Shah Road, Karachi-75350, Pakistan.
Tel: +92 21 111 250 365 | Fax: +92 21 3454 3763 | E-mail: mail@ghazibrothers.com.pk

COMPANY Profile

PAKISTAN FRANCE BUSINESS ALLIANCE

GHAZI BROTHERS

Contact Information

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Karachi-75350, Pakistan.
Tel: +92 21 111 250 365
Fax: +92 21 3454 3763
E-mail: mail@ghazibrothers.com.pk



Contact Person

Mr. Muhammad Irfan Ghazi
CEO / President

Profile

Ghazi Brothers is Animal Health & Nutrition Products Marketing and Distribution Company. Our Product range includes Amino Acids, Animal Genetics, Anthelmintics, Antibiotics, Anticoccidials, Anti-Fungals, Anti Infectives, Anti-Inflammatories, Antimicrobials, Antioxidants, Antiparasitics, Antivirals, Diagnostics, Disinfectants, Electrolytes, Endectocides, Enzymes, Feed Ingredients, Feed Phosphates, Growth Promoters, Hormones, Immunoglobins, Minerals, Organic Acids, Prebiotics, Premixes, Probiotics, Vaccines and Vitamins.

Network

We have Distribution Centers and Branch Offices in all the major cities of Pakistan:

- Karachi - Multan - Rawalpindi - Faisalabad
- Gujranwala - Lahore - Islamabad

Areas of Interest

Animal Health, Animal Nutrition, Animal Genetics and Human Health Products.

AS A MERCHANT OF FASHION, WE HAVE CUT ALL SHAPES IN LEATHER FOR THE WORLD
Our record shows the understanding of customer's demanding comfort and style with success. We have a wide
collection of latest styles conforming to your market requirements with capacities to skill fully manufacture your
own styles according to your exigencies.

HIGHWAYS CREATION (PVT) LTD

Manufacturer & Exporter of Genuine Leather, Leather wears & Leather Handbags.



Address: Plot # 324 325 Sector
7/A Korangl Industrial Area,
Karachi, Pakistan
Phone: +922135054502
FAX: +922135054501
Email: hiway91@gmail.com
www.hiway91.com

PAKISTAN FRANCE BUSINESS ALLIANCE

HIGHWAYS CREATION (PVT) LTD

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hchiway91@gmail.com
Web: www.hiway91.com



Contact Person

Danish Khan

Profile

Year of establishment: 1991 Nature of business: tanners, manufacturer and exporters of genuine Leather and Leather wear.

324-325, Sector 7/A K.I.A. Karachi. Fully equipped with modern Italian tanning machineries with the following spray plant, shaving machines, buffing machines, polishing machines, rotto ironing machine, toggle units, press machines. Dry drums and dyeing drums etc.

347 sector 7/a KIA, Karachi. 10 dyeing drums along with shavers, chetrums etc. production capacity leather: around 50000 to 70000 sq. /ft. of leather in cow/sheep/goat and buffalo per day production capacity garments; 8000 to 10000 pcs of leather jackets per month.

Unit 1 / 275 industrial sewing machines singer, juki and brother.
Unit 2 / 130 industrial sewing machines ----- do -----

Unit 1 / two floors around 37000 sq. /ft. covered area.
Unit 2 / two floors around 18000 sq. /ft. covered area.

Around 400 personnel are in garment units. Around 100 personals in tannery units.

Certification:

ISO 9001:2008 certified.

Working with the following brands.

1- Oakwood
2- Tom Collins
3- Father & Sons
4- Redskins
5- Schott Europe
18- Mim 19- Art-Studio 20- October
6- Etam
7- Leathertex
8- La Redoute
9- La-Marque
10-Giorgio
11-Wiedner
12-Danier Leather Inc.

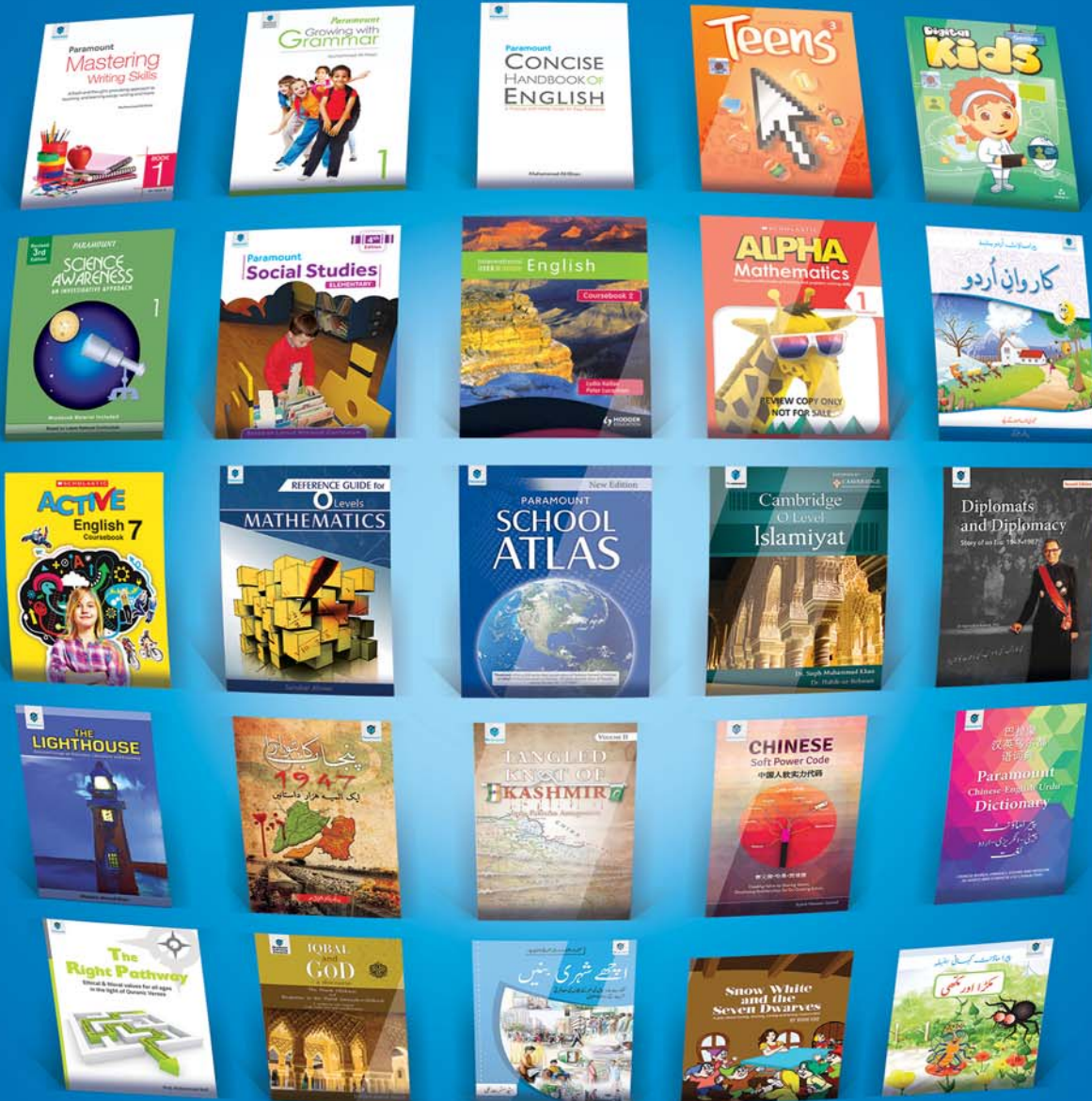
13-Elcorteingles
14-Fulton Nyc
15-Hudson Nyc
16-Knols & Carter
17-G-111
18- Mim
19- Art-Studio
20- October
21- Guest
22- Olydav
23- Indigo
24- LADC
25- October

And many others.

Exporting to Europe, USA, Canada and Hong Kong .

Paramount's Contribution to Pakistan's Resurgence

- Promoting local authorship | ● Meeting international standards
- Publishing books of high merit



Paramount Books (Pvt.) Ltd.

KARACHI | info@paramountbooks.com.pk
LAHORE | info@lhr@paramountbooks.com.pk
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HYDERABAD | hyderabad@paramountbooks.com.pk

MUZAFFARABAD | ajk@paramountbooks.com.pk
FAISALABAD | faisalabad@paramountbooks.com.pk
PESHAWAR | peshawar@paramountbooks.com.pk
ABBOTTABAD | abbottabad@paramountbooks.com.pk

www.paramountbooks.com.pk

COMPANY Profile

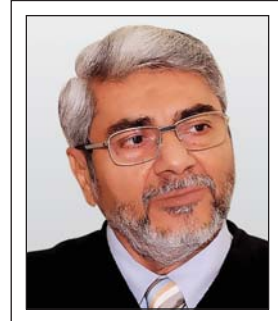
PAKISTAN FRANCE BUSINESS ALLIANCE

PARAMOUNT BOOKS (PVT) LTD.

Contact Information

Head Office:

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152/O, Block-2, P.E.C.H.S.,
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Fax: 34553772,
E-mail: info@paramountbooks.com.pk
Web: www.paramountbooks.com.pk



Associated Outlets

LAHORE

Paramount Books (Pvt) Ltd.
info@paramountbooks.com.pk

PESHAWAR

London Book Company
peshawar@paramountbooks.com.pk

ISLAMABAD

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islamabad@paramountbooks.com.pk

FAISALABAD

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HYDERABAD

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hyderabad@paramountbooks.com.pk

ABBOTTABAD

Paramount Books (Pvt) Ltd.
abbottabad@paramountbooks.com.pk

Profile

Paramount has been engaged in the business of distributing, publishing and bookselling since 1948. Since the time of inception, we aimed to provide high quality educational books. With this aim, we not only catered to the local market but also expanded overseas to SAARC, Middle East, Far East, South Pacific and several other regions.

Paramount endeavors to cultivate a literate society where education is within the reach of every individual. For this reason, we dare to print books at reasonable costs. This paves the way for everyone to get onto the road of learning. The low price factor also discourages the selling of pirated copies. We publish books on a wide genre of subjects and encourage local as well as international authors. We take utmost care that the content produced is timely and research-based and our works meet the international standards. Also being importers and distributors of books, Paramount internationally collaborates with renowned publishers like Penguin, Ladybird and Hodder in UK; Scholastic, Learners, Alston and Marshall Cavendish Education in Singapore; Cambridge University Press and S. Chand in India and MM Publications in Greece. These close cooperations help us to introduce international standards of education in our academic system. Paramount regularly organizes book fairs within and out of Pakistan. These book fairs are an immense source of learning and gaining information. Beside, our teacher training programmes help the educators to upgrade their skills and knowledge.

We hope our publications will benefit not only the literati, academicians and professionals but the masses in general and equip them with latest information and credible knowledge.

PAKISTAN'S LEADING PHARMACEUTICAL COMPANY



Atco Laboratories is a pioneer in the field of pharmaceutical innovation and is respected globally for its state of the art facilities and high quality affordable drugs.

We believe:

In supporting humanity by providing quality and affordable healthcare across Pakistan

In value driven ethos that complies with international standards in
providing the highest quality healthcare

In transcending boundaries through constant innovations and ventures with multi-nationals

In fulfilling social responsibility by supporting sustainable education and healthcare initiatives



ATCO Laboratories Limited

The house of quality Pharmaceuticals

B-18, S.I.T.E., KARACHI-75700, PAKISTAN. UAN: 111-111-645

COMPANY Profile

PAKISTAN FRANCE BUSINESS ALLIANCE

ATCO LABORATORIES LIMITED

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ismail.allawala@softnonic.com.pk
Web: www.atcolab.com



Contact Person

Mr. Ismail Allawala
Director

Profile

ATCO Laboratories has a history of over 40 years in the health care business. It is one of the pioneers in the pharmaceutical industry sector of Pakistan. ATCO Laboratories, is one of the leading pharmaceutical companies of Pakistan, it is known for its quality products in domestic as well as international markets. ATCO has the licensing franchise of reputable research based foreign companies, and enjoys a considerable markets share. We at ATCO are committed to improve health care of the people by providing cost effective health care products and services, to pass on the benefits to cost effective health care products and services, to pass on the benefits to the patients, our customers and partners in our own country and in the countries we are exporting our products. This commitment to our mission has led us to a mentionable record of continuous growth and bring ATCO in Top Most companies in Health Sector.

Products

Manufacturing and marketing of pharmaceuticals, cosmetics, soaps, toiletries, dry battery cells, real estate and IT.

Joint Venture

The broad business vision of ATCO and it's continuous search for new markets and business opportunities have resulted in the company expanding it's operations into export markets. The quality products and ethical business strategies have resulted in gaining respect for ATCO in international markets, where it is successfully competing in a global environment. ATCO has been successfully increasing it's share in export markets by providing support to our overseas partners. Our continued collaboration and efforts have resulted in achieving mutually agreed Sales objectives. The basic principle of our export policy is fulfilling the commitment and strict adherence to the time schedule. Our export partners also follow the same principles.

Area of Interest

Interested in pharmaceuticals and cosmetics.

**We Make,
You Believe**



ASACERT
ISO 9001:2008
QUALITY MANAGEMENT SYSTEM



» Exclusive Distributor

Cryo Diffusion



IMV Technologies



ECM Ultrasound



Kurdson INDUSTRIES

Sabri Road, Angoori Scheme, Baghbanpura, Lahore - Pakistan.

Tel: (92 42) 3684 3472, 3681 9157, Direct: (92 42) 3685 9390 Fax: (92 42) 3684 3478

mail: info@kurdson.com , kurdsonpk@gmail.com , URL: www.kurdson.com

PAKISTAN FRANCE BUSINESS ALLIANCE

KURDSON INDUSTRIES

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Contact Person

M. Talat Zameem Ahmad
Chief Executive

Profile

Kurdson Industries is one of the leading companies in Pakistan and is manufacturing high quality products and export them to different areas.

We also import A.I equipments from France. Kurdson Industries believes on high Standards.

Our Company is ISO 9001-8000 and CE certified.

Our motto is **“We make, you believe”**

Kurdson Industries is working many French Companies at present time such as

1. IMV Technologies France
2. Cryo Diffusion France
3. Genia France
4. ECM France
5. Ardes Franc
6. Eolia France (Sanders Distributors)
7. Frarimpex France

Products

Our Quality Products Includes:

1. Veterinary Plastic Luer Lock Syringes
2. Automatic Vaccinator Syringes
3. Automatic / Non-Automatic Drencher (Four In One) .
4. Burdizzo Castrators Stainless Steel
5. Identification Ear Tags / Pliers of different types and sizes .
6. Artificial Insemination Article such as A.I. Gun, Vagina, Inner Liner, etc.
7. Dressing Scissors / Forceps / Artery Forceps of all sizes .
8. Restringing Instruments and etc .

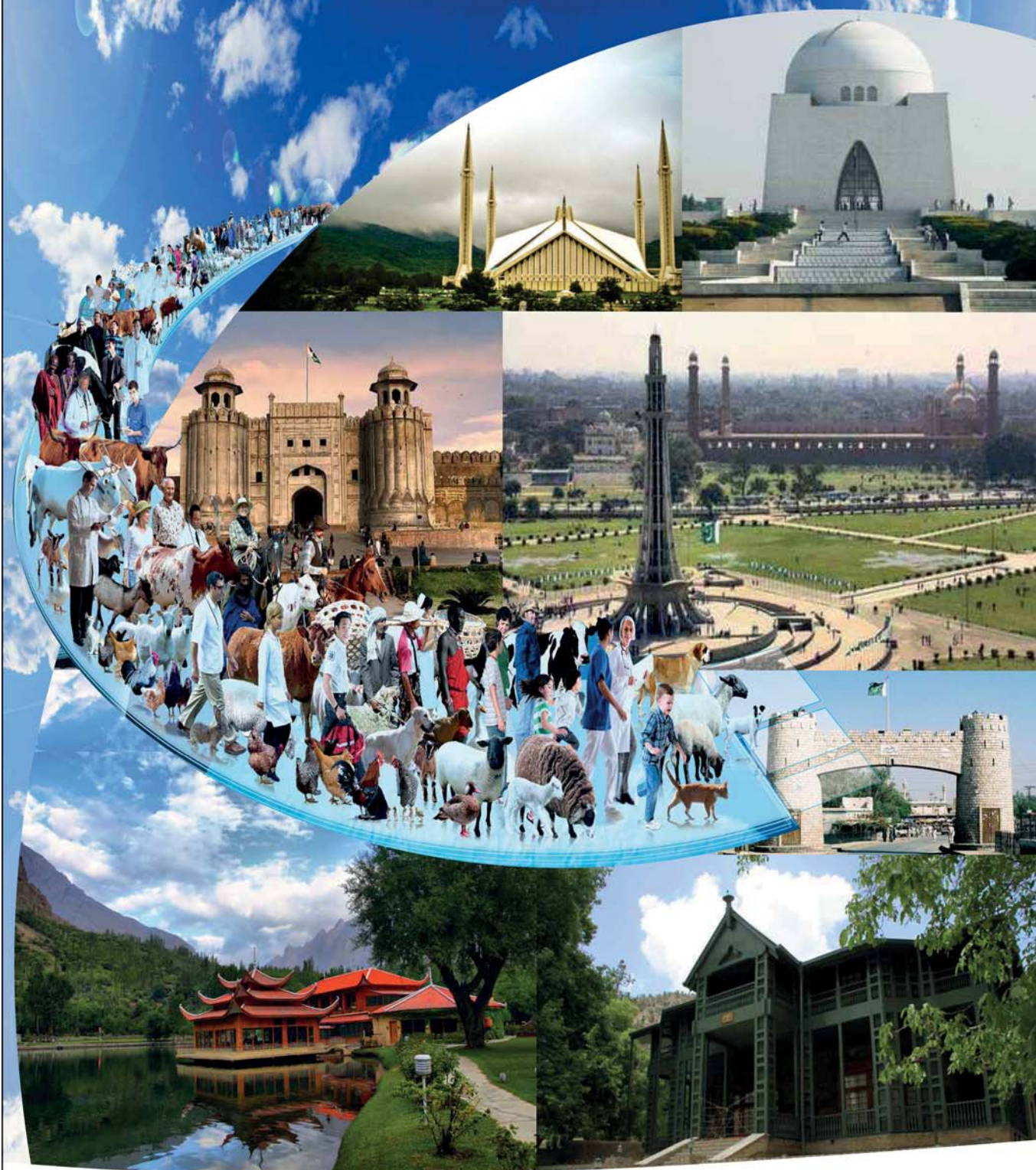
Awards

Kurdson Industries has achieved 14 awards in last 12 years.

Area of Interest

Insemination Equipments, Import/ Export in European Market Electro Medical Equipments use in Animals.

Have you thought about tomorrow ?



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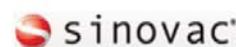


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